

GRI CLASS IN COTTONWOOD MAY 14!



Wednesday, May 8 at noon is the deadline to sign up.

[Click here to find out why a GRI Designation is important for your business.](#)



Earning the Graduate, REALTOR® Institute (GRI) designation is **a way to stand out** to prospective home buyers and sellers as a REALTOR® who has gained in-depth knowledge on technical subjects as well as the fundamentals of real estate.



FINANCING FROM PREPARATION TO CLOSING

Register: www.aaronline.com/event/e/GRI05142019

6CE General

GRI Requirements Form:
Row 4

Continuing Education
provided by the
Arizona REALTORS®

Tuesday, May 14, 2019
9:00 AM - 4:00PM
Registration 8:30AM

Presented
by the:



Do you understand financing enough to help your clients through the real estate transaction?

This course covers the life cycle of the loan process from pre-qualification through close of escrow.

This course will focus on:

- Understanding the mortgage market and the agent's role in the loan approval process.
- Up-to-date FHA/VA underwriting guidelines and what underwriters look for.
- What type of inquiries have the largest impact on your clients' credit, understanding FICO scores and how to buy a home after foreclosure?

Instructor:
Jimmy Vercellino



STREAMING LIVE

Class locations:

Bullhead Association
Kingman Association
Lake Havasu Association
Northern Arizona Association
Prescott Area Association
Sedona/Verde Valley Association
Southeast Arizona Association
White Mountain Association
Yuma Association

Cancellation Policy:

Cancellations received prior to 5/4/2019 will be refunded less a \$25 admin fee. Cancellations received after 5/4/2019 are not eligible for a refund.

"No-shows" forfeit all fees.

Please notify us 7 days in advance if you have any disability that requires special services or access.



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