



# Ready for take off?

Instructor: Evan Fuchs ABR, CRS, GRI, RSPS, SRS, e-PRO

Grow your business by strengthening the value you bring to the buyer!

Evan is a straight shooter who trains and speaks nationally on leadership, sales, and team-building. An experienced leader and active practitioner, he provides practical guidance and shares real-life strategies that produce results. Under Evan's leadership as broker/owner, his team has helped more buyers than any other firm in his market since opening in 1999.

This two day course provides an in-depth look into building your business by managing the process from the buyer counseling session through the close of escrow. Learn how to explain your value/worth to your clients and customers, effectively set expectations with the buyer client, waste less time and effectively use the buyer counseling session to gain commitment and loyalty.

Get your career off the ground fast with the ABR® Designation Course.

**This course offers GRI credit in Arizona!**

## TAKE THE COURSE!

June 14-15  
8:30am – 4:00pm

Instructor: Evan Fuchs

School and Location:  
SVVAR  
859 Cove Parkway  
Cottonwood  
(928) 282-5409

\$159 if you sign up before  
May 31<sup>st</sup>  
\$169 after May 31<sup>st</sup>  
Lunch is included!

9 CE Hrs Agency  
3 CE Hrs Disclosure

Sign up at <https://goo.gl/Jro3zl>

# Your career is ready for blastoff!

Superior client services for buyers isn't rocket science, but there's a lot to know. And since less than four percent of all REALTORS® hold the Accredited Buyer's Representative designation, you'll soon have your career in orbit.

The Accredited Buyer's Representative Designation:  
How Buyer Loyalty is Earned.



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