

[CLICK HERE FOR ONLINE VERSION](#)

Week at a Glance  
Monday, June 12, 2017



## SVAR CALENDAR

### SVAR Meetings, Tours and Events Calendar

Today ◀ ▶ Monday, June 12 ▾

#### Tuesday, June 13

9:00am **Canceled - GRI Financing Remote Class**

12:00pm **Affiliate Committee Meeting and Luncheon**

#### Wednesday, June 14

8:30am **ABR Designation Course**

8:30am **Lake Montezuma, McGuireville and Rimrock Tour**

#### Thursday, June 15

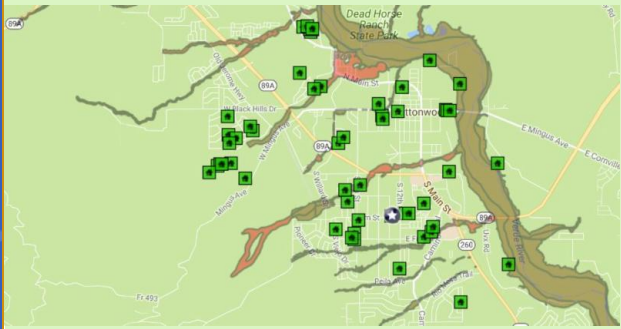
» 4:00pm **ABR Designation Course**

9:00am **Sedona 3rd Thursday Tour - No Meeting - 3rd Week Tour**

[ONLINE CALENDAR](#)



**ANNOUNCING NEW FLOOD MAP OVERLAY IN FLEXMLS**



## You Are Now Able to Apply a Map Overlay of Flood Zones as Determined by Current FEMA Data

Do a search. Click on the "Map" tab. In the upper right, click on the "Overlays" drop-down list and select "Flood Zones".

You can also select the legend display icon in the lower right of the screen to see what type of flood zones are depicted.



## Misinformation About Reporting Listing Violations

What we've heard people say..."If I click on the REPORT VIOLATION button in FlexMLS, an email will go to the listing agent and they'll know it was me who reported them." - This is incorrect.

**THIS IS THE CORRECT INFORMATION** - If you find an error or violation in a listing and click on REPORT VIOLATION, an email goes ONLY to SVVAR Staff Members (Mary or Kaylie). Your identity will not be revealed to anyone else.

**Why it's important for YOU to report any errors in the MLS. Our MLS is self-policing**, which means that **YOU are the MLS Police, not Staff**. Staff does not check listings for errors or violations. **So, If you find something wrong in the MLS - REPORT IT BY CLICKING ON REPORT VIOLATION. No one (but Mary or Kaylie) will know that you did.**

## FROM NAR LEGAL COUNSEL KATIE JOHNSON



### NAR INSURANCE PROGRAM

Learn about the various insurance coverage NAR provides to its member associations and their MLSs.

[CLICK HERE FOR THE VIDEO](#)

## HUMANITARIAN FUND ANNUAL MIXER

3RD ANNUAL

SVVAR S

# Fabulous LAS VEGAS NIGHT

TICKETS \$25 Thru JUNE 12th  
\$30 starting JUNE 13th  
purchase online  
<https://goo.gl/oIkF8h>

## JUNE 15TH

### AGENTS, BROKERS, AFFILIATES, FAMILY & FRIENDS

6:00-9:00 PM @ the ELKS Lodge

CASINO\* CARDS \* GAMES \* DINNER \* DRINKS

\*ENTERTAINMENT  
\*RAFFLES & MORE!

All Proceeds to Benefit  
Humanitarian Fund

RE/MAX Sedona

Lawyers Title

NORTHLAND INSPECTIONS, LLC.

ONE REALTYONEGROUP MOUNTAIN DESERT

AMERICA'S PREFERRED Home Warranty, Inc.

FARMERS INSURANCE

TheronWall Team

NATIONAL BANK OF ARIZONA

NORTHERN ARIZONA MORTGAGE CORPORATION

Century 21 SEXTON REALTY

Russ Lyon Sotheby's INTERNATIONAL REALTY

Pioneer Title Agency "Commitment to Service"

The Blind Brothers LLC "Do Your Neighbor a Favor"

AVAPAI TITLE AGENCY


HOMES&LAND of Sedona and the Verde Valley

## PROFESSIONAL DEVELOPMENT

Click on flyers to register.

ABR DESIGNATION CLASSES  
AT SVVAR JUNE 14-15TH  
9 Hrs Agency  
3 Hrs Disclosure

COMMISSIONERS STANDARDS  
(FULFILLS CODE OF ETHICS) AND  
FAIR HOUSING  
AT SVVAR JUNE 27TH



# Ready for take off?

**Instructor: Evan Fuchs** ABR, CIS, GRI, RSPS, SRS, e-PRO

Grow your business by strengthening the value you bring to the buyer!

Evan is a straight shooter who trains and speaks nationally on leadership, sales, and team building. An experienced leader and active practitioner, he provides practical guidance and shares real-life strategies that produce results. Under Evan's leadership as broker/owner, his team has helped more buyers than any other firm in his market since opening in 1999.

This two day course provides an in-depth look into building your business by managing the process from the buyer counseling session through the close of escrow. Learn how to explain your value/worth to your clients and customers, effectively set expectations with the buyer client, waste less time and effectively use the buyer counseling session to gain commitment and loyalty.

## Your career is ready for blastoff!

Superior client services for buyers isn't rocket science, but there's a lot to know. And since less than four percent of all REALTORS® hold the Accredited Buyer's Representative designation, you'll soon have your career in orbit.

**The Accredited Buyer's Representative Designation: How Buyer Loyalty is Earned.**

**GOODIES PROVIDED BY:**

- ARIZONA MOUNTAIN SCHOOL OF REAL ESTATE INFORMATION
- ARIZONA TITLE AGENCY
- ARIZONA MORTGAGE COMPANY

**TAKE THE COURSE!**

June 14-15  
8:30am - 4:00pm

**Instructor: Evan Fuchs**

**School and Location:**  
SUVAR  
859 Dove Parkway  
Cottonwood  
(928) 282-5409

\$159 if you sign up before May 31st  
\$168 after May 31st  
Lunch is included!

9 CE Hrs Agency  
3 CE Hrs Disclosure

Sign up at: <https://goon.e/aar062>

004884220 www.aaronline.com REALTOR® REALTOR®/REALTOR® The First Name DOES NOT Equal (MBA) is a wholly owned subsidiary of THE NATIONAL ASSOCIATION OF REALTORS®



## Fair Play & Ethical Jeopardy

Tuesday, June 27, 2017

**DATE:**

Tuesday, June 27, 2017

**Fair Play**

9:00 AM—12:00 PM

**Ethical Jeopardy**

1:00 PM—4:00 PM

**LIVE STREAMED TO:**

Sedona Verde Valley Association of REALTORS®

**PRICE:**

\$20 for one course / \$30 at door  
\$40 for both courses / \$50 at door

**INSTRUCTORS:**

Stacey Onnen



STREAMING LIVE

**REGISTER BY June 22:** [www.aaronline.com/event/e/CE06272017](http://www.aaronline.com/event/e/CE06272017)

\*Cancellations received after 6/20/17 are not eligible for a refund. C/E provided under the AAR school.



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[www.aaronline.com](http://www.aaronline.com)

## 3 Hrs Agency & 3 Hrs Legal Mary Frances Coleman AAR Live Streaming CE Classes



Arizona Association of REALTORS® Presents...

### AGENCY: RELATIONSHIPS & RESPONSIBILITIES AND WHAT YOU WROTE VS. WHAT YOU MEANT TUESDAY, JULY 25, 2017

**LIVE STREAMED TO:**

Sedona Verde Valley Association of REALTORS®

**PRICE:**

\$20 for one course / \$40 for both  
At-door price increased by \$10

**INSTRUCTOR:**



Mary Frances Coleman is a licensed attorney, a REALTOR®, a broker and a coach who has spent her entire 20+ years on real estate transactional issues.

**AGENCY: RELATIONSHIPS & RESPONSIBILITIES 9 AM-12 PM**

C/E: 3—AGENCY LAW

Real Estate is all about relationships and agency is one of the more important ones. Knowing legal definitions and responsibilities is crucial. Take a deep dive into the intricacies of agency, the varying roles agency takes on, consent and representation.

**WHAT YOU WROTE VS. WHAT YOU MEANT 1 PM-4 PM**

C/E: 3—LEGAL ISSUES

Precision in communication is key to avoiding legal troubles down the road. Learn the finer points of attorney and non-attorney states, Real Estate lawsuit statistics, code of ethics nationwide, boilerplate language, additional terms, verbal representations and how to protect yourself and your client.

STREAMING LIVE

Arizona Association of REALTORS® presents these classes through AAR's Education Outreach program. The classes are live streamed into your Association's classroom from AAR's classroom. The instructor's attention is on you—delivering the content in an engaging and interactive format. You see, hear, ask questions and participate LIVE.

C/E provided under the AAR school.

**REGISTER BY JULY 20** [www.aaronline.com/event/e/ce07252017](http://www.aaronline.com/event/e/ce07252017)

\*Cancellations received after 7/18 are not eligible for a refund.



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[www.aaronline.com](http://www.aaronline.com)

## Get your CE Hours at the **CE Shop**

Offer expires last day of the month unless otherwise stated on the photo above.

# REAL ESTATE SCHOOLS

HOW2EDUCATE.COM's INFORMATION

ARIZONA MOUNTAIN SCHOOL OF REAL ESTATE INFORMATION

## IMPORTANT LINKS FOR YOU

LOOKING FOR PREVIOUS EMAILS FROM  
SVVAR?

OTHER IMPORTANT LINKS

AAR CALENDAR AND EDUCATION

Visit our website

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