



**Week at a Glance**  
**Monday, July 10, 2017**

[CLICK HERE FOR ONLINE VERSION](#)



## SVAR CALENDAR

### SVAR Meetings, Tours and Events Calendar

Today ◀ ▶ Monday, July 10 ▾

Print Week Month

#### Tuesday, July 11

- 8:30am Ctw MLS Meeting and Tour - Areas: 10, 12, 13, 14, 15, 16 - Jerome, Clarkdale, Cottonwood
- 8:30am Guest Speaker - Cottonwood Fire Marshall Rick Contreras
- 12:00pm Affiliate Committee Meeting and Luncheon

#### Wednesday, July 12

- 8:30am Lake Montezuma, McGuireville and Rimrock Tour

#### Thursday, July 13

- 8:30am West Sedona & Red Rock Loop MLS Meeting and Tour - 2nd Week – West Sedona Area
- 8:30am Guest Speaker: Fire Marshal Jon Davis to speak on FireWise

#### Monday, July 17

- 8:00am Quarterly Fees are Due

ONLINE CALENDAR

#### JULY MLS TOUR MEETINGS AND AFFILIATE LUNCH:

- Cottonwood Tuesday, July 11th (moved from July 4th) - no Affiliate Spotlight. Guest Speaker - Cottonwood Fire Marshall Rick Contreras
- Affiliate Committee Lunch Tuesday, July 11th Jonathan Howe (Farmers Insurance)
- Affiliate Lunch Spotlight Tuesday, July 11th Jonathan Howe (Farmers Insurance)
- Sedona Thursday, July 13th Spotlight David Johnson (Homes and Land Magazine). Guest Speaker - Sedona Fire Marshall Jon Davis

## LET'S ALL PARTICIPATE IN "OPERATION: BACK TO SCHOOL"

SVAR is reaching out to you to donate

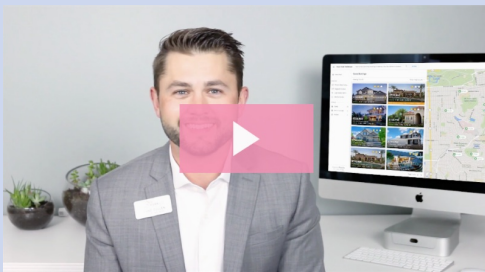
- Backpacks
- Pencil Pouches



- Folders
- Scissors
- Colored Pencils
- Erasers
- Paper
- Composition Books
- Spiral Notebooks
- 1" Three Ring Binders
- Rulers

Bring items to the SVVAR Office, 859 Cove Parkway, Cottonwood. They will be donated to the [Old Town Mission's "Operation: Back to School."](#) Donations will be accepted until Monday July 24th.

## WHY YOU SHOULD BE USING THE NEW FLEXMLS CUSTOMIZABLE MENU



- Realtor® Shane Cullen from the Fargo-Moorhead Association of Realtors (FMAAR) shares his thoughts on the new menu.
- [Instructional Video](#) <-- really quick video and really easy instructions!
- [Quick Start PDF](#)

## REALTORS®CONFERENCE AND EXPO November 3-6th in Chicago Be there!



Enter the monthly contests at <https://www.nar.realtor/convention.nsf/pages/contests> to win valuable conference prizes.

Click here for the [4-page conference preview brochure](#).

Learn more at [REALTORS®Conference & Expo](#).

## 3RD QUARTER MLS AND ACTIVEKEY FEES ARE DUE ON MONDAY, JULY 17, 2017

[Click here to see what you owe or to pay your fees.](#)

Don't Forget!


## PROFESSIONAL DEVELOPMENT

### AGENCY: RELATIONSHIPS & RESPONSIBILITIES AND WHAT YOU WROTE VS. WHAT YOU MEANT

3 Hrs Agency and 3 Hrs Legal

Instructor: Mary Frances Coleman  
AAR Live Streaming CE Classes  
At SVVAR July 25th

[REGISTER NOW!!!](#)



Arizona Association of REALTORS® Presents...

**AGENCY: RELATIONSHIPS & RESPONSIBILITIES AND WHAT YOU WROTE VS. WHAT YOU MEANT**  
TUESDAY, JULY 25, 2017


**AGENCY: RELATIONSHIPS & RESPONSIBILITIES**  
9 AM-12 PM  
C/E: 3—AGENCY LAW  
Real Estate is all about relationships and agency is one of the more important ones. Knowing legal definitions and responsibilities is crucial. Take a deep dive into the intricacies of agency, the varying roles agency takes on, consent and representation.

**WHAT YOU WROTE VS. WHAT YOU MEANT**  
1 PM-4 PM  
C/E: 3—LEGAL ISSUES  
Precision in communication is key to avoiding legal troubles down the road. Learn the finer points of attorney and non-attorney states, Real Estate lawsuit statistics, code of ethics nationwide, boilerplate language, additional terms, verbal representations and how to protect yourself and your client.

**LIVE STREAMED TO:**  
Sedona Verde Valley  
Association of REALTORS®

**PRICE:**  
\$20 for one course / \$40 for both  
At-door price increased by \$10

**INSTRUCTOR:**






Mary Frances Coleman is a licensed attorney, a REALTOR®, a broker and a coach who has spent her entire 20+ years on real estate transactional issues.

Arizona Association of REALTORS® presents these classes through AAR's Education Outreach program. The classes are live streamed into your Association's classroom from AAR's classroom. The instructor's attention is on you—delivering the content in an engaging and interactive format. You see, hear, ask questions and participate LIVE.

C/E provided under the AAR school.

**REGISTER BY JULY 20** [www.aaronline.com/event/e/ce07252017](http://www.aaronline.com/event/e/ce07252017)  
\*Cancellations received after 7/18 are not eligible for a refund.

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Telephone: 602.249.7767 • Toll-free in AZ: 800.426.7274 • Fax: 602.391.2474  
[www.aaronline.com](http://www.aaronline.com)

### The Anatomy of the AAR Lease Agreement & Accidental Fair Housing Violations

3 Hour Contract Law and 3 Hours Fair Housing

Instructors: Sue Flucke and Denise Holliday  
AAR Live Streaming CE Classes  
At SVVAR Friday, August 11th

[REGISTER NOW!!!](#)



**The Anatomy of the AAR Lease Agreement & Accidental Fair Housing Violations**

**DATE:**  
August 11, 2017  
9:00 AM—4:00 PM

**LIVE STREAMED TO:**  
Sedona Verde Valley  
Association of REALTORS®  
859 Cove Parkway  
Cottonwood, AZ 86326

**PRICE:**  
Before 8/7—\$25, \$50 for both  
After 8/7—\$35, \$60 for both  
No refunds after 8/4/2017  
C/E offered by the AAR school

**The Anatomy of the AAR Lease Agreement**  
9AM-12PM  
C/E: 3 Contract Law  
Fine-tune your understanding and use of the AAR Lease Agreement. Join **Sue Flucke** as she takes you on a journey of the clauses, responsibilities and use of the AAR Lease Agreement.

**Accidental Fair Housing Violations**  
1PM-4PM  
C/E: 3 Fair Housing  
Get a detailed breakdown of fair housing in property management from **Denise Holliday**. Learn more about federal and city laws, enforcement and prosecution, identifying potential violations, advertising and social media, sexual harassment and reasonable accommodations & modifications.

**INSTRUCTORS:**



**Sue Flucke** has been in real estate for 24+ years, is a branch manager/associate broker and property management veteran.



**Denise Holliday** is an active attorney, working with landlord/tenant law since 1996. She has been an instructor since 1998.

**CRPM: CERTIFIED RESIDENTIAL PROPERTY MANAGER**  
AAR's certification program dedicated to property management offering property management classes that you can use for your real estate license renewal. Find out more information on: [www.aaronline.com/increase-knowledge](http://www.aaronline.com/increase-knowledge).

**Register by August 7**  
<http://www.aaronline.com/events/?u=CRPM08112017>

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[www.aaronline.com](http://www.aaronline.com)

### TO DISCLOSE OR NOT DISCLOSE & THE AAR RESIDENTIAL PURCHASE CONTRACT

3 CE Hours Disclosure and 3 CE Hours Contract Law at SVVAR on Tuesday, August 15th!



Instructors: Paula Monthofer and Gary Nelson  
 AAR Live Streaming CE Classes  
 At SVAR Tuesday, August 15th

[REGISTER NOW!!!](#)



**TO DISCLOSE OR NOT DISCLOSE & THE AAR RESIDENTIAL PURCHASE CONTRACT—BACKWARDS AND FORWARDS**  
**TUESDAY, AUGUST 15, 2017**

**LIVE STREAMED TO:**  
 Sedona Verde Valley  
 Association of REALTORS®  
 859 Cove Parkway  
 Cottonwood, AZ 86326

**PRICE:**  
 \$20 for one course / \$40 for both  
 At-door price increased by \$10  
 Register by 8/10/2017  
 CE provided under the AAR school

**INSTRUCTORS:**  
 Paula Monthofer  
 Gary Nelson

**TO DISCLOSE OR NOT DISCLOSE**  
 9 AM-12 PM  
 PAULA MONTHOFER  
 CIE: 3-DISCLOSURE

Discover the multitude of disclosure forms available and the consequences of not using the right one. You'll get best practices for what to write on what form, and you'll learn who discloses what under what conditions.

**THE AAR RESIDENTIAL PURCHASE CONTRACT—BACKWARDS AND FORWARDS**  
 1 PM-4 PM  
 GARY NELSON  
 CIE: 3-CONTRACT LAW

Know the areas of the Residential Purchase contract and save yourself and your client from heartache. Take a deep dive into the many clauses to examine how parts of the contract interact with others, helping you avoid any legal messes.

Arizona Association of REALTORS® presents these classes through AAR's Education Outreach program. The classes are live streamed into your Association's classroom from AAR's classroom. The instructor's attention is on you—delivering the content in an engaging and interactive format. You see, hear, ask questions and participate LIVE.

[STREAMING LIVE](#)

**REGISTER BY AUGUST 10**  
[www.aaronline.com/event/e/CE08152017](http://www.aaronline.com/event/e/CE08152017)  
 \*Cancellations received after 8/8 are not eligible for a refund.

**ARIZONA REALTORS®**  
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221 E. Osborn Blvd., Suite 200 • Phoenix, AZ 85012  
 Telephone: 602.498.7701 • Toll Free: 1-800-452-7274 • Fax: 602.532.2474  
[www.aaronline.com](http://www.aaronline.com)

## MILITARY RELOCATION PROFESSIONAL

Friday, August 25th

**They Protected Our Country, Now It's Time To Find Them A Home!**  
 Real estate resources & solutions for active servicemembers, veterans and their families.

6 Hrs General CE Credit  
 AAR Live Streaming CE Classes  
 At SVAR  
 Friday, August 25th  
 9:00AM - 4:00PM

For More Information visit  
<http://militaryrelocationpro.org/>

**REGISTER BY AUGUST 21**  
**REGISTER NOW!!!**

A COURSE OFFERED BY THE ARIZONA ASSOCIATION OF REALTORS®



**They Protected Our Country, Now It's Time To Find Them A Home!** Real estate resources & solutions for active service members, veterans and their families.

**August 25**  
 9:00am - 4:00pm  
 Registration begins at 8:30am

**LIVE STREAMING**

**LOCATION:**  
 Sedona Verde Valley Association of REALTORS®  
 859 Cove Parkway  
 Cottonwood, AZ 86326

**CE Pending**  
**PRICE:** \$40 by 8/21 | \$50 at the door  
 No refund after August 18

**INSTRUCTOR:**  
 Jimmy Vercellino

At the age of 18, Jimmy made the decision to defend our country.

Jimmy is now a proud veteran of the United States Marine Corps and Operation Iraqi Freedom. He is also one of the top VA Home Loan mortgage originators and has been recognized by Mortgage Executive Magazine as one of the Top 1% of Originators in the country, and ranked 55th in the nation for VA loans.

For More Information visit <http://militaryrelocationpro.org/>

**REGISTER BY AUGUST 21**  
[www.aaronline.com/event/e/MRP08252017](http://www.aaronline.com/event/e/MRP08252017)

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FIND MORE GREAT PROGRAMS ONLINE! OR CALL: 800-452-7274

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[www.aaronline.com](http://www.aaronline.com)

## Get your CE Hours at the CE Shop and SAVE Now!!!

Offer expires last day of the month unless otherwise stated on the photo above.

[CLICK HERE FOR YOUR CE HOURS](#)

**CELEBRATE SUMMER SAVINGS WITH THIS PRIMETIME DEAL! BUY NOW AND LEARN WITH THE BEST.**

**Save 40%**

ON THE BEST ONLINE REAL ESTATE EDUCATION

PROMO CODE **prime40**

**SHOP NOW**

**The CE Shop** VALID 7/10 - 7/11 UNTIL 11:59 CST

**REAL ESTATE SCHOOLS**

HOW2EDUCATE.COM's INFORMATION

ARIZONA MOUNTAIN SCHOOL OF REAL ESTATE INFORMATION

## IMPORTANT LINKS FOR YOU

LOOKING FOR PREVIOUS EMAILS FROM  
SVVAR?

OTHER IMPORTANT LINKS

AAR CALENDAR AND EDUCATION

Visit our website

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