



Week at a Glance  
Monday, August 7, 2017

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[VERSION](#)



## SVVAR CALENDAR

### SVVAR Meetings, Tours and Events Calendar

Today ◀ ▶ Monday, August 7 ▾

Print Week Mo

Tuesday, August 8

12:00pm Affiliate Committee Meeting and Luncheon

Wednesday, August 9

8:30am Lake Montezuma, McGuireville and Rimrock Tour

Thursday, August 10

8:30am West Sedona & Red Rock Loop MLS Meeting and Tour - 2nd Week – West Sedona Areas 42 and 43

8:30am Guest Speaker - Warren Campbell (Assistant Community Director of Sedona)

Friday, August 11

1:00pm CRPM Property Management Class

Tuesday, August 15

8:30am MLS Meeting & Tour - Tour Areas 11 & 17 - Bridgeport, Verde Santa Fe, Cornville, Page Springs Rd & Oa

9:00am To Disclose or Not Disclose - AAR Remote Class at SVVAR

1:00pm The AAR Residential Purchase Contract - Backwards and Forwards - AAR Remote Class at SVVAR

[ONLINE CALENDAR](#)

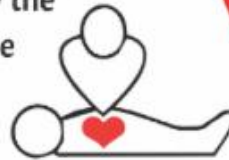
#### AUGUST'S MEETINGS & AFFILIATE LUNCH:

- Affiliate Committee Lunch and Affiliate Spotlight, August 8th provided by Janet Kelly (NBAZ)
- Sedona Spotlight August 10th: Aileen Smart, Smart Window Creations

# CPR TRAINING

Get trained. Save a life. You'll be glad you did.

SVVAR is partnering with Cottonwood Fire Department to offer FREE CPR classes at the SVVAR Classroom, 859 Cove Parkway, Cottonwood. Classes will be taught by the Fire Inspector and Fire Marshal.



Please RSVP to [info@svvar.com](mailto:info@svvar.com) with the class time you want to attend.



# Agent Re-Orientation

**A Must for NEW Agents!  
Great Idea for ALL Agents!**

Do you find yourself asking: How do I do this... What is available to do that...

What apps are part of my Member Benefits that I am not using?

Then this class is for you!

Come join us to discover a variety of helpful information.

**Learn about:**

**FlexMLS  
ShowingTime  
HomeSnap  
Monsoon  
Supra  
RPR  
ZipForm  
eSign  
Title Companies  
Lenders  
Market Stats  
...& much more**

**Thursday August 31st  
9:00 to noon**

SVVAR Education Room  
859 Cove Parkway  
Cottonwood, AZ

**FREE**

**Registration Required:**  
EducationForAgents@Gmail.com

**Sponsored By:**

**PREMIER  
TITLE AGENCY**

**TheronWall Team**  
Wulick & Wick  
We help you buy your home

PHILIP 259413 | ERIC 33391 | AZ MLO #912616 | Corp. TRSL  
2013 | This is not a commitment to lend or extend credit.

**SEDONA  
verde valley**  
ASSOCIATION OF REALTORS®



## PROFESSIONAL DEVELOPMENT

### Accidental Fair Housing Violations

3 Hours Fair Housing on August 11th!

Instructors: Sue Flucke and Denise Holliday  
AAR Live Streaming CE Class  
At SVVAR Friday, August 11th, 1:00 PM

The AM Class has been canceled.

[REGISTER NOW!!!](#)



### The Anatomy of the AAR Lease Agreement & Accidental Fair Housing Violations

**DATE:**  
August 11, 2017  
9:00 AM—4:00 PM

**LIVE STREAMED TO:**  
Sedona Verde Valley  
Association of REALTORS®  
859 Cove Parkway  
Cottonwood, AZ 86326



**PRICE:**  
Before 8/7—\$25, \$50 for both  
After 8/7—\$35, \$60 for both  
*No refunds after 8/4/2017*  
*C/E offered by the AAR school*

**The Anatomy of the AAR Lease Agreement**  
9AM-12PM  
C/E: 3 Contract Law

Fine-tune your understanding and use of the AAR Lease Agreement. Join **Sue Flucke** as she takes you on a journey of the clauses, responsibilities and use of the AAR Lease Agreement.

**Accidental Fair Housing Violations**  
1PM-4PM  
C/E: 3 Fair Housing

Get a detailed breakdown of fair housing in property management from **Denise Holliday**. Learn more about federal and city laws, enforcement and prosecution, identifying potential violations, advertising and social media, sexual harassment and reasonable accommodations & modifications.

**INSTRUCTORS:**



**Sue Flucke** has been in real estate for 24+ years. Is a branch manager/associate broker and property management veteran.



**Denise Holliday** is an active attorney, working with landlord tenant law since 1996. She has been an instructor since 1998.

**CRPM: CERTIFIED RESIDENTIAL PROPERTY MANAGER**

AAR's certification program dedicated to property management offering property management classes that you can use for your real estate license renewal. Find out more information on: [www.aaronline.com/increase-knowledge](http://www.aaronline.com/increase-knowledge).

Register by August 7

<http://www.aaronline.com/events/?u=CRPM08112017>



Arizona Association of REALTORS® | 230 E. Dilsen Rd., Suite 200 | Phoenix, AZ 85012  
302 S. 48th | 7737 Telephone: 1-800-426-7274 | Toll-free in AZ: 1-800-351-2474 Fax: [www.aaronline.com](http://www.aaronline.com)

## TO DISCLOSE OR NOT DISCLOSE & THE AAR RESIDENTIAL PURCHASE CONTRACT

3 CE Hours Disclosure and 3 CE Hours Contract Law at SVVAR on Tuesday, August 15th!

Instructors: Paula Monthofer and Gary Nelson  
AAR Live Streaming CE Classes  
At SVVAR Tuesday, August 15th

[REGISTER NOW!!!](#)



Arizona Association of REALTORS® Presents...

### TO DISCLOSE OR NOT DISCLOSE & THE AAR RESIDENTIAL PURCHASE CONTRACT—BACKWARDS AND FORWARDS TUESDAY, AUGUST 15, 2017

**LIVE STREAMED TO:**

Sedona Verde Valley  
Association of REALTORS®  
859 Cove Parkway  
Cottonwood, AZ 86326

**PRICE:**  
\$20 for one course / \$40 for both  
At-door price increased by \$10  
Register by 8/10/2017  
*C/E provided under the AAR school.*

**INSTRUCTORS:**



Gary Nelson



**TO DISCLOSE OR NOT DISCLOSE**

9 AM-12 PM  
PAULA MONTHOFER  
C/E: 3-DISCLOSURE

Discover the multitude of disclosure forms available and the consequences of not using the right one. You'll get best practices for what to write on what form, and you'll learn who discloses what under what conditions.

**THE AAR RESIDENTIAL PURCHASE CONTRACT—BACKWARDS AND FORWARDS**

1 PM-4 PM  
GARY NELSON  
C/E: 3-CONTRACT LAW

Know the areas of the Residential Purchase contract and save yourself and your client from heartache. Take a deep dive into the many clauses to examine how parts of the contract interact with others, helping you avoid any legal messes.

Arizona Association of REALTORS® presents these classes through AAR's Education Outreach program. The classes are live streamed into your Association's classroom from AAR's classroom. The instructor's attention is on you—delivering the content in an engaging and interactive format. You see, hear, ask questions and participate LIVE.



REGISTER BY AUGUST 10

[www.aaronline.com/event/e/CE08152017](http://www.aaronline.com/event/e/CE08152017)

\*Cancellations received after 8/8 are not eligible for a refund.



230 E. Dilsen Rd., Suite 200 • Phoenix, AZ 85012  
Telephone: 602-249-7737 • Toll-free in AZ: 800-426-7274 • Fax: 602-351-2474  
[www.aaronline.com](http://www.aaronline.com)

## MILITARY RELOCATION PROFESSIONAL Friday, August 25th

They Protected Our Country, Now It's Time To Find Them A Home!  
Real estate resources & solutions for active servicemembers, veterans and their families.

6 Hrs General CE Credit  
AAR Live Streaming CE Classes  
At SVVAR  
Friday, August 25th  
9:00AM - 4:00PM

For More Information visit  
<http://militaryrelocationpro.org/>

**REGISTER BY AUGUST 21**  
**REGISTER NOW!!!**



**They Protected Our Country, Now It's Time To Find Them A Home!** Real estate resources & solutions for active service members, veterans and their families.

**August 25**

9:00am - 4:00pm  
Registration begins at 8:30am

**LIVE STREAMING**

**LOCATION**

Sedona Verde Valley Association of REALTORS®  
859 Cove Parkway  
Cottonwood, AZ 86326

CE: Pending  
PRICE: \$49 by 8/21 | \$59 at the door  
by 8/25 after August 19

**INSTRUCTOR**

Jimmy Vercellino

At the age of 18, Jimmy made the decision to defend our country.

Jimmy is now a proud veteran of the United States Marine Corps and Operation Iraqi Freedom. He is also one of the top VA Home Loan mortgage originators and has been recognized by Mortgage Executive Magazine as one of the Top 1% of Originators in the country, and ranked 55th in the nation for VA loans.

When military staff and their families relocate, the services of a real estate professional who understands their needs and timetables make the transfer easier, faster and less stressful. The Military Relocation Professionals (MRP) certification course teaches you about working with current and former military service members, understanding their "lingo" and how to best serve them in this niche market and win future referrals.

**1 DAY CLASS FOCUS:**

- Gain control of the process through setting expectations upfront.
- Turn difficult discussions into opportunities to add value.
- Correctly identify military acronyms and use them correctly.
- Understanding the VA benefits, eligibility and the VA loan process.
- Offering services to benefit the whole family during the time of transition and after the close of escrow.

For More Information visit <http://militaryrelocationpro.org/>

**REGISTER BY AUGUST 21**

[www.aaronline.com/events/ce/MRSP08252017](http://www.aaronline.com/events/ce/MRSP08252017)



**REAL SOLUTIONS. REALTOR® SUCCESS.**

FIND MORE GREAT PROGRAMS ONLINE

[www.aaronline.com](http://www.aaronline.com)  
OR CALL: 800-426-7274

## YES! YOU CAN EASILY LEARN TO USE ALL THESE FREE TECH TOOLS!

This is a VALUABLE class about FlexMLS, HomeSnap, Supra, Monsoon, RPR, ZipForm, ShowingTime, and much more. These are your (FREE) benefits, as an SVVAR REALTOR®, so here's YOUR CHANCE to learn how to use them! This is not a sales pitch, just information about benefits that you already have!

[RSVP NOW](#) because space is limited.

[RSVP NOW to](#)  
[EducationForAgents@gmail.com](mailto:EducationForAgents@gmail.com)

## Agent Re-Orientation

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Sponsored By:

- PREMIER TITLE AGENCY
- TheronWall Team
- SEDONA VERDE VALLEY ASSOCIATION OF REALTORS®

**Learn about:**

- FlexMLS
- ShowingTime
- HomeSnap
- Monsoon
- Supra
- RPR
- ZipForm
- eSign
- Title Companies
- Lenders
- Market Stats
- ...& much more

**Get your CE Hours**  
**at the [CE Shop](#) and **SAVE Now!!!****

Offer expires last day of the month unless otherwise stated on the photo above.

[CLICK HERE FOR YOUR CE HOURS](#)

**SAVE 30%**  
AND SEE WHY OUR CUSTOMERS LOVE US!

"I loved the course. I thought everything was presented clearly and easily."

Erin  
(completed course September 2016)

PROMO CODE  
**SUCCESS30**

**SHOP NOW**

**The CE Shop** VALID 8/7 - 8/8 UNTIL 11:59 CST

# REAL ESTATE SCHOOLS

HOW2EDUCATE.COM's INFORMATION

ARIZONA MOUNTAIN SCHOOL OF REAL ESTATE INFORMATION

## IMPORTANT LINKS FOR YOU

LOOKING FOR PREVIOUS EMAILS FROM  
SWAR?

OTHER IMPORTANT LINKS

AAR CALENDAR AND EDUCATION

Visit our website

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