



Week at a Glance
Monday, August 28, 2017

[CLICK HERE FOR ONLINE VERSION](#)



SVVAR CALENDAR

SVVAR Meetings, Tours and Events Calendar

Today ◀ ▶ Monday, August 28 ▾



Thursday, August 31

No Sedona Tour on the 5th Thursday

Monday, September 4

Labor Day - Office Closed

Tuesday, September 5

8:30am Ctw MLS Meeting and Tour - Areas: 10, 12, 13, 14, 15, 16 - Jerome, Clarkdale, Cottonwood

Wednesday, September 6

8:30am Camp Verde Meeting & Tour

Thursday, September 7

8:30am Sedona Uptown and Oak Creek Canyon Tour - No Meeting - Sedona Areas 40, 41, 44 Includ

[ONLINE CALENDAR](#)

SEPTEMBER'S MEETINGS & AFFILIATE LUNCH:

Tuesday, September 5th

Cottonwood Spotlight - Mike Johns with On Q Financial

And Guest Speaker:

Marci Payne

[Legend Technical Services](#) (**Well Testing for Loan Approval**)

602-324-6121

Cell # 602-358-3372

Tuesday, September 12th

Affiliate Committee Lunch and Spotlight September 12th to be brought by Lori & Melisa with Sedona Soul Spaces

Thursday, September 14th
Sedona Spotlight - Shelly Collier with Northern Arizona Mortgage



CLOSED FOR LABOR DAY

The SVVAR Office will be closed on **Monday, September 4th** for the Labor Day Holiday.



DON'T LET CONGRESS WASH AWAY YOUR PROFITS!!!

Don't let Congress wash away your profits!

Click [HERE](#) to tell Congress to Act.

Reauthorize the National Flood Insurance Program Today!

REALTORS® RELIEF FOUNDATION HELPS HURRICANE HARVEY VICTIMS

When major disaster strikes, the REALTORS® Relief Foundation has one goal: help families who have endured unimaginable loss. The REALTORS® Relief Foundation is currently coordinating efforts for relief in the gulf coast cities and in the greater Houston, Texas, area due to unprecedented flooding left by Hurricane Harvey. [Use this secure online form to make a contribution.](#)



PROFESSIONAL DEVELOPMENT

YES! YOU CAN EASILY LEARN TO USE ALL YOUR FREE TECH TOOLS!

This is a VALUABLE class about FlexMLS, HomeSnap, Supra, Monsoon, RPR, ZipForm, ShowingTime, and much more. These are your (FREE) benefits, as an SVVAR REALTOR®, so here's YOUR CHANCE to learn how to use them! This is PRICELESS information about benefits that you already have!

[RSVP NOW](#)

Thursday, August 31st from 9:00 to Noon
SVVAR Classroom



Agent Re-Orientation

**A Must for NEW Agents!
Great Idea for ALL Agents!**

Do you find yourself asking: How do I do this... What is available to do that... What apps are part of my Member Benefits that I am not using? Then this class is for you! Come join us to discover a variety of helpful information.

**Thursday August 31st
9:00 to noon**

SVVAR Education Room
859 Cove Parkway
Cottonwood, AZ

FREE
Registration Required:
EducationForAgents@gmail.com

Sponsored By:

**PREMIER
TITLE AGENCY**

There's Well Team

SEDONA VERDE VALLEY
ASSOCIATION OF REALTORS

Learn about:

- FlexMLS
- ShowingTime
- HomeSnap
- Monsoon
- Supra
- RPR
- ZipForm
- eSign
- Title Companies
- Lenders
- Market Stats
- ...6 much more

SVVAR REALTOR®

MORTGAGE LOAN ORIGINATOR RENEWAL CLASS IN PRESCOTT ON FRIDAY, SEPTEMBER 1ST FROM 8:30 - 5:30

8 hours of CE
Contact Kaylene at 928-776-7070 or
Kaylene@YavapaiTitle.com.


Mortgage Loan Originator Renewal Class

8 Hours of Comprehensive Continuing Education through Arizona School of Real Estate and Business—approved by NMLS

Friday, September 1st, 8:30am - 5:30pm
Yavapai Title Agency—Junction Office
1235 E. Gurley St., Prescott

Cost is \$125* and includes lunch!
*If class size is over 16, price will be \$110

To register, contact Kaylene at 928-776-7070 or email Kaylene@YavapaiTitle.com



PROFESSIONAL, PROFITABLE, AND PROTECTED

"PROFESSIONAL, PROFITABLE, AND PROTECTED"
3 HR AGENCY CE
FRIDAY SEPT. 8, 2017
12:00-4:00

\$20
LUNCH INCLUDED

Finally, a Safety Class that INCLUDES CE! Investing your time in this class will give you returns well beyond making it home safe every night. It is true, safety comes at a cost; but did you know that cost actually means more profit for you?

SPONSORED BY:

A I Supreme Moving

Lawyers Title

CE PROVIDED BY FOCUS SCHOOL OF REAL ESTATE
1230 LINDA VISTA FLAGSTAFF AZ 86001-9770

SEDONA VERDE VALLEY
ASSOCIATION OF REALTORS

Instructor:
AAR President
Paula Montholler
&
50 Year Security
Expert Dominick
Rocco

Location:
SVVAR Office
859 Cove Parkway
Cottonwood, AZ 86301

Register at
<http://bit.ly/2xwaLiH>

A SAFETY CLASS FOR YOU WITH C.E. CREDIT!!!!

"PROFESSIONAL, PROFITABLE, AND PROTECTED"
3 HR AGENCY CE
FRIDAY SEPT. 8, 2017
12:00-4:00PM

REGISTER AT <http://bit.ly/2xwaLiH>

GRI MARKET ESSENTIALS: Property Conditions

3 Hrs Agency Law - 3 Hrs Disclosure
AAR Live Streaming CE Classes
At SVVAR
Tuesday, September 12, 2017
9:00AM - 4:00PM

[REGISTER NOW!!!](#)

**GRI Market Essentials:
Property Conditions**

PRESENTED BY
THE ARIZONA ASSOCIATION OF REALTORS®
&
THE SEDONA/VERDE VALLEY ASSOCIATION
OF REALTORS®

Are you tired of deals falling through because of last-minute property surprises?

This one-day course teaches both new and seasoned agents how to understand the property condition, warranted items, inspection reports and more can speak volumes about a home. GRI Market Essentials: Property Conditions will teach you to identify possible "red flags" that may cause complications prior to listing a home and the impact they have on financing and marketability.

THIS ONE DAY COURSE WILL FOCUS ON:

- ✓ The impact of property condition on liability and potential buyers.
- ✓ Financing options depending on the property condition.
- ✓ Property disclosure requirements for both buyers and sellers.
- ✓ Warranted items as provided in the AAR contract.
- ✓ Using inspection reports to write a BSR & using the BSR's correctly.
- ✓ Working with Appraisers, the Home Value Code of Conduct (HVIC) and best practices.

FOR MORE INFORMATION
CONTACT: Instructor
Holly Mabery
holl@mabery.com
908.426.1234

Registration Fees:
 1 - \$350 - AAR Member Price Until 8/29/2017
 1 - \$350 - AAR Member Price After 8/29/2017
 1 - \$350 - At Door & Non-Member Price
 1 - \$350 - GRI Designation Member

*Please verify all fees in advance if you have any questions that require special services or access.

To Tell or Not to Tell - Real Estate CE Disclosure

Friday, September 15th from 9-noon
CE: Disclosure
Instructor: Holly Mabery
Location: SVVAR Classroom

[Register Here!!!](#)

the Sedona Verde Valley Association of REALTORS® PRESENTS

To Tell or Not to Tell
3 hours of Disclosure CE

What, When and How
All keys to disclosure.

Let's take that to the next level giving your clients the highest level of service and managing your risk with a bit of fun.
Don't run with scissors - run with us

When: Friday September 15th
Where: SVVAR Office
859 Cove Parkway
Time: 9a-12p
Cost \$15
Click Here To Register

RealChaos
REAL ESTATE L.L.C.
Real Estate Consultants LLC
1242 E. 100 West Trail Chandler, AZ

FAIR PLAY & AGENCY IN A MOBILE WORLD

2 Classes on Monday, September 18th
Fair Housing from 9-noon
Agency Law from 1-4
Instructor: Holly Mabery
AAR Live Streaming CE Classes
At SVVAR

[Register Now!!!](#)

CE **Fair Play & Agency in a Mobile World**
Monday, September 18, 2017

Ethics and Agency is More than Fun and Games!

DATE:
Monday, September 18, 2017
9:00 AM - 1:00 PM

**LIVE STREAMED TO:
SEDONA VERDE
VALLEY ASSOCIATION
OF REALTORS®**

PRICE:
\$30 for one course | \$50 at door
\$40 for both courses | \$50 at door

INSTRUCTOR:
Holly Mabery

INSTRUCTOR: Holly Mabery has spent over 13 years in real estate serving Northern Arizona. Holly brings practical experience to the classroom.

Arizona Association of REALTORS® presents these classes through AAR's Education Outreach program. The classes are live streamed into your Association's classroom from AAR's classroom. The instructor's attention is on you—delivering the content in an engaging and interactive format. You see, hear, ask questions and participate LIVE.

REGISTER BY Sept 13: www.aaronline.com/event/CE09182017
*Cancellations received after 9/13/17 are not eligible for a refund. CE provided under the AAR school.

ARIZONA REALTORS®
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1242 E. 100 West Trail Chandler, AZ 85226
Telephone: 602.248.7874 Fax: 602.248.7874
www.aar.org

AAR's Broker Management Clinics 1-3 (CE: 3 Commissioner's Standards each)

AAR Live Streaming CE Classes
At SVVAR

Monday, September 25, 2017 9:00AM-4:00PM and
Tuesday, September 26, 2017 9:00AM-Noon

[REGISTER NOW!!!](#)



September 25-26, 2017

Live-Stream Class
Locations:
• Salt Lake City
• Central Arizona
• Phoenix
• Lake Havasu
• Sedona-Flagstaff Valley
• White Mountain
• Yuma

Live-stream leads to remote learning, gives students to see, hear and engage with the instructor in your home town. Quality Education without the expense of travel.

CE Provided By AAR
INSTRUCTOR:
Mary Francis Coleman

Broker Management Clinics
September 25, 2017

BMC #1: Statutes & Rules (9:00-10:00)
1-Commissioner's Standards
This class provides a review of the Arizona Revised Statutes and Commissioner's Rules as they apply to the management of real estate and the oversight of licensees including discipline, grounds, disciplinary orders, advertising, record keeping, fund account management, and employment agreements as well as compliance and risk management issues.

BMC #2: Broker Policies (1:00-4:00)
2-Commissioner's Standards
Arizona's regulatory system governing the real estate industry is well known. AAR's regulatory system is the management of real estate. This class provides an overview of the industry and the oversight of licensees including discipline, grounds, disciplinary orders, advertising, record keeping, fund account management, and employment agreements as well as compliance and risk management issues. This class will also identify key components of well written office policies to develop, risk and clearly appropriate for better provide a clear understanding and expectations of licensees under the supervision of a broker.

September 26, 2017

BMC #3: Supervision (9:00-10:00)
3-Commissioner's Standards
Under the supervision of a broker as required by the ARS, Commissioner's Rules, and the general requirements of broker employment agreements, who is responsible for supervision and relationships and identify the risks associated with different kinds of agency relationships, how they will be handled and what the standard of care will be.

Register Today!
www.aaronline.com/events/BMC09252017
\$20 each or \$50 for all three
Register by 8:55 AM on the date of the class.

ARIZONA REALTORS REAL SOLUTIONS REALTOR SUCCESS.
www.aaronline.com | www.aar.com | 1-800-451-3471 | 602-426-4400 | 602-426-4400

Get your CE Hours
at the [CE Shop](#) and **SAVE Now!!!**

Offer expires last day of the month unless
otherwise stated on the photo above.

[CLICK HERE FOR YOUR CE HOURS](#)



I SCREAM, YOU SCREAM,
WE ALL SCREAM FOR CE!

Save
35%
PROMO CODE
ICECREAM35

Shop Now

The CE Shop VALID 8/28 - 8/29 UNTIL 11:59 CST

REAL ESTATE SCHOOLS

HOW2EDUCATE.COM's INFORMATION

ARIZONA MOUNTAIN SCHOOL OF REAL ESTATE INFORMATION

IMPORTANT LINKS FOR YOU

LOOKING FOR PREVIOUS EMAILS FROM
SVVAR?

OTHER IMPORTANT LINKS

AAR CALENDAR AND EDUCATION

Visit our website