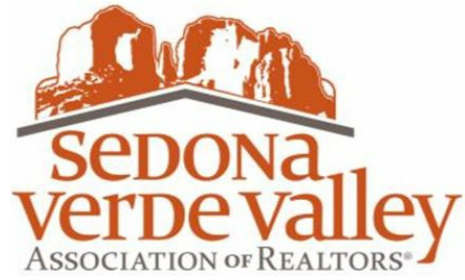


Monday, October 30, 2017



WEEK AT A GLANCE





[CLICK HERE FOR ONLINE VERSION](#)



SVVAR CALENDAR

SVVAR Meetings, Tours and Events Calendar

Today   Wednesday, November 1 ▾

 Print [Week](#) [Month](#)

Wednesday, November 1

8:30am Camp Verde Meeting & Tour

Thursday, November 2

8:30am Sedona Uptown and Oak Creek Canyon Tour - No Meeting - Sedona Areas 40, 41, 44 Includes Brewer Rd

Sunday, November 5

Daylight Saving Time ends

Tuesday, November 7

8:30am Ctw MLS Meeting and Tour - Areas: 10, 12, 13, 14, 15, 16 - Jerome, Clarkdale, Cottonwood & Verde Village

8:30am Guest Speak Doug Bartosh Cottonwood City Manager

Wednesday, November 8

8:30am Lake Montezuma, McGuireville and Rimrock Tour

Thursday, November 9

8:30am West Sedona & Red Rock Loop MLS Meeting and Tour - 2nd Week - West Sedona Areas 42 and 43

Friday, November 10

Veterans Day observed

[ONLINE CALENDAR](#)

SAVE THE DATE

**For the Annual SVVAR
Installation & Awards
Event**

Friday, December
8th from 6-8 pm

1920's dress up
is encouraged
but not required

At the Clarkdale
Clubhouse

Food, Fun & Prizes

19 N 9th St,
Clarkdale, AZ 86324

More Information Coming Soon

**NOMINATE SOMEONE FOR THE 2017 VISION
AWARD**

SVVAR VISION AWARD

The SVVAR Vision Award is the highest honor given by the Sedona Verde Valley Association of REALTORS®.

The award acknowledges the extraordinary time and effort of a REALTOR® Member of the Association who is dedicated to the real estate industry and the community.

Who is the REALTOR® you want on the other side of the transaction?
Who is an advocate for their clients?
Who does the right thing every time?
Who represents the Best of Us and follows the Code of Ethics?
What do they do in their community that is making a difference in the lives of others?

Each year one Member may be selected from those REALTOR® Members nominated for this honor.

You could be instrumental in the selection by completing the Vision Award application for yourself or another member.

Please take a moment to nominate a deserving REALTOR® Member.

PROFESSIONAL DEVELOPMENT



Timeline Is Money & Understanding the SPDS

Tuesday, November 28, 2017

DATE:

Tuesday, November 28, 2017
9:00 AM—4:00 PM

LIVE STREAMED TO:

Bullhead City/Mohave Valley
Kingman/Golden Valley
Lake Havasu
Prescott Area
Sedona/Verde Valley
White Mountain
Yuma


PRICE:

\$20 for one course / \$30 at door
\$40 for both courses / \$50 at door

INSTRUCTOR:



Mary Frances Coleman, Esq.

STREAMING LIVE 

Timeline is Money (C/E: 3 Contract Law)

9AM-12PM

Knowing the AAR contract timelines will help with a smoother closing and a quicker paycheck. We'll look at:

- How to set client expectations
- The importance of pre-qualifying buyers
- Using the Buyer Broker Agreement to protect yourself
- How do you talk about an LSU?
- Difference between an LSU & the Pre-Qual
- Use of Critical Date List

Understanding the SPDS (C/E: 3 Disclosure)

1PM-4PM

Do you know the Seller Property Disclosure Statement? After this class you'll be familiar with:

- Arizona disclosure requirements
- Legal ramifications of failure to disclose
- Building and safety requirements

Instructor:

Mary Frances Coleman, Esq. is a licensed attorney, a REALTOR®, a broker and a coach who has spent over 20 years on real estate transactional issues.

Arizona Association of REALTORS® presents these classes through AAR's Education Outreach program. The classes are live streamed into your Association's classroom from AAR's classroom. The instructor's attention is on you—delivering the content in an engaging and interactive format. You see, hear, ask questions and participate LIVE.

REGISTER BY 11/22: www.aaronline.com/event/e/CE11282017

*Cancellations received after 11/21 are not eligible for a refund. C/E provided under the AAR school.



255 E. Osborn Rd. Suite 200 • Phoenix, AZ 85012
Telephone: 602.248.7767 • Toll-free in AZ: 800.426.7274 • Fax: 602.351.2474
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REAL ESTATE SCHOOLS

[HOW2EDUCATE.COM's INFORMATION](#)

[ARIZONA MOUNTAIN SCHOOL OF REAL ESTATE INFORMATION](#)

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[AAR CALENDAR AND EDUCATION](#)

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