

Monday, November 13, 2017

WEEK AT A GLANCE



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SVVAR CALENDAR

SVVAR Meetings, Tours and Events Calendar

Today Monday, November 13

Print [Week](#) [Month](#) [Age](#)

Tuesday, November 14

12:00pm Affiliate Committee Meeting and Luncheon

Thursday, November 16

9:00am VOC East Tour - No Meeting - 3rd Week Tour – Areas 45 and 46 East: VOC East side of SR 179

Tuesday, November 21

8:30am MLS Meeting & Tour - Tour Areas 11 & 17 - Bridgeport, Verde Santa Fe, Cornville, Page Springs Rd & Oak Creek V

Thursday, November 23

Thanksgiving Holiday - Office Closed

Thanksgiving Day

8:30am VOC West tour has been moved to next Thursday.

Friday, November 24

Thanksgiving Holiday - Office Closed

Tuesday, November 28

9:00am AAR Remote Contract Law Mary Frances Coleman

1:00pm AAR Remote Disclosure Mary Frances Coleman

GET YOUR TICKETS TO THE SVVAR 2018 INSTALLATION & AWARDS EVENT NOW!

**GET YOUR TICKETS NOW FOR THE
2018 SVVAR INSTALLATION CELEBRATION!**

**LET'S HAVE SOME FUN,
ROARING 20'S STYLE!**

Great Food and Fantastic Prizes!!!

YOU ARE INVITED!!!

Food, Fun
& Prizes

**See You at the
SVVAR 2018
Installation & Awards Event!!!**

Friday, December 8, 2017
6 PM—8 PM
Clarksdale Memorial Clubhouse
19 North 9th St
Clarksdale, AZ

Tickets \$25.00 each

To register, go to
<https://goo.gl/Me8L5k>

Fabulous Prizes*

- Grand Prize – NAR, AAR and SVVAR Dues and MLS Service Fees for 2018
- 1st Place is NAR, AAR and SVVAR dues for 2018
- 2nd Place is for MLS Service Fees for 2018
- The first Affiliate Member who is drawn will be awarded 2018 Affiliate Dues (a \$125 value).

*Only purchased tickets are eligible to win. Winners must be present, no stand-ins or proxies. No cash equivalency. Prizes apply to calendar year 2018 only. Prizes may not be transferred to another party.

NOMINATE SOMEONE FOR THE 2017 VISION AWARD

SVVAR VISION AWARD

The SVVAR Vision Award is the highest honor given by the Sedona Verde Valley Association of REALTORS®.

The award acknowledges the extraordinary time and effort of a REALTOR® Member of the Association who is dedicated to the real estate industry and the community.

Who is the REALTOR® you want on the other side of the transaction?

Who is an advocate for their clients?

Who does the right thing every time?

Who represents the Best of Us and follows the Code of Ethics?

What do they do in their community that is making a difference in the lives of others?

Each year one Member may be selected from those REALTOR® Members nominated for this honor.

You could be instrumental in the selection by completing the Vision Award application for yourself or another member.

Please take a moment to nominate a deserving SVVAR REALTOR® Member.

PROFESSIONAL DEVELOPMENT



Timeline Is Money & Understanding the SPDS

Tuesday, November 28, 2017

DATE:

Tuesday, November 28, 2017
9:00 AM—4:00 PM

LIVE STREAMED TO:

Bullhead City/Mohave Valley
Kingman/Golden Valley
Lake Havasu
Prescott Area
Sedona/Verde Valley
White Mountain
Yuma

PRICE:

\$20 for one course / \$30 at door
\$40 for both courses / \$50 at door

INSTRUCTOR:



Mary Frances Coleman, Esq.

STREAMING LIVE

Timeline Is Money (C/E: 3 Contract Law)

9AM-12PM

Knowing the AAR contract timelines will help with a smoother closing and a quicker paycheck. We'll look at:

- How to set client expectations
- The importance of pre-qualifying buyers
- Using the Buyer Broker Agreement to protect yourself
- How do you talk about an LSU?
- Difference between an LSU & the Pre-Qual
- Use of Critical Date List

Understanding the SPDS (C/E: 3 Disclosure)

1PM-4PM

Do you know the Seller Property Disclosure Statement? After this class you'll be familiar with:

- Arizona disclosure requirements
- Legal ramifications of failure to disclose
- Building and safety requirements

Instructor:

Mary Frances Coleman, Esq. is a licensed attorney, a REALTOR®, a broker and a coach who has spent over 20 years on real estate transactional issues.

Arizona Association of REALTORS® presents these classes through AAR's Education Outreach program. The classes are live streamed into your Association's classroom from AAR's classroom. The instructor's attention is on you—delivering the content in an engaging and interactive format. You see, hear, ask questions and participate LIVE.

REGISTER BY 11/22: www.aaronline.com/event/e/CE11282017

*Cancellations received after 11/21 are not eligible for a refund. C/E provided under the AAR school.



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