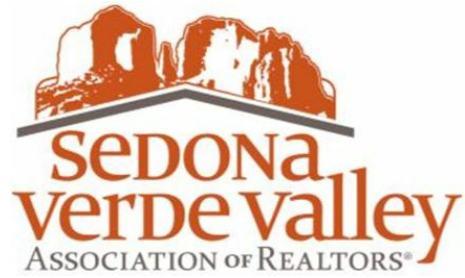


Monday, November 20, 2017



[CLICK HERE FOR ONLINE VERSION](#)



## SVAR CALENDAR

### SVAR Meetings, Tours and Events Calendar

Today Tuesday, November 21 ▾

Print [Week](#) [Month](#) [Agen](#)

#### Tuesday, November 21

8:30am MLS Meeting & Tour - Tour Areas 11 & 17 - Bridgeport, Verde Santa Fe, Cornville, Page Sp

#### Thursday, November 23

Thanksgiving Holiday - Office Closed

Thanksgiving Day

8:30am VOC West tour has been moved to next Thursday.

#### Friday, November 24

Thanksgiving Holiday - Office Closed

#### Tuesday, November 28

9:00am AAR Remote Contract Law Mary Frances Coleman

1:00pm AAR Remote Disclosure Mary Frances Coleman

#### Thursday, November 30

8:30am VOC West Tour - No Meeting - 4th Week – VOC areas 45 and 46 West: VOC West side of :

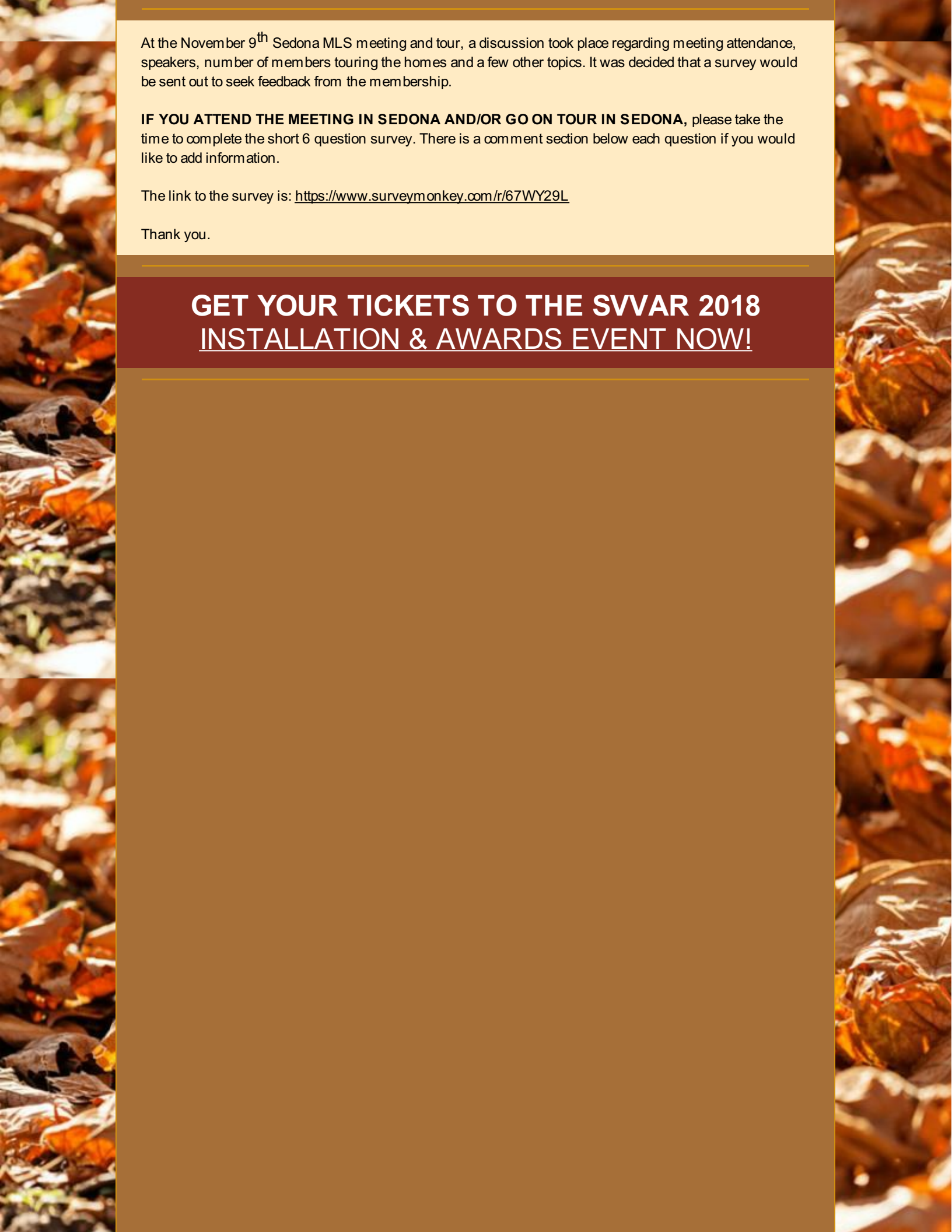
[ONLINE CALENDAR](#)



The SVVAR Office will be closed on Thursday and Friday, November 23rd-24th, for the Thanksgiving Holiday.

Have a safe and happy holiday.

**HAVE YOU TAKEN THE  
SEDONA MEETING SURVEY?**



At the November 9<sup>th</sup> Sedona MLS meeting and tour, a discussion took place regarding meeting attendance, speakers, number of members touring the homes and a few other topics. It was decided that a survey would be sent out to seek feedback from the membership.

**IF YOU ATTEND THE MEETING IN SEDONA AND/OR GO ON TOUR IN SEDONA**, please take the time to complete the short 6 question survey. There is a comment section below each question if you would like to add information.

The link to the survey is: <https://www.surveymonkey.com/r/67WY29L>

Thank you.

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**GET YOUR TICKETS TO THE SVAR 2018  
INSTALLATION & AWARDS EVENT NOW!**

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**GET YOUR TICKETS NOW FOR THE  
2018 SVVAR INSTALLATION CELEBRATION!**

**LET'S HAVE SOME FUN,  
ROARING 20'S STYLE!**

**Great Food and Fantastic Prizes!!!**

**YOU ARE INVITED!!!**

Food, Fun  
& Prizes

**See You at the  
SVVAR 2018  
Installation & Awards Event!!!**

Friday, December 8, 2017  
6 PM—8 PM  
Clarkdale Memorial Clubhouse  
19 North 9th St  
Clarkdale, AZ

Tickets \$25.00 each

To register, go to  
<https://goo.gl/Me8L5k>

1920'S  
Attire Is  
Encouraged  
But Not  
Required

**Fabulous Prizes\***

- Grand Prize – NAR, AAR and SVVAR Dues and MLS Service Fees for 2018
- 1<sup>st</sup> Place is for NAR, AAR and SVVAR dues for 2018
- 2<sup>nd</sup> Place is for MLS Service Fees for 2018
- The first Affiliate Member who is drawn will be awarded 2018 Affiliate Dues (a \$125 value).

\*Only purchased tickets are eligible to win. Winners must be present, no stand-ins or proxies. No cash equivalency. Prizes apply to calendar year 2018 only. Prizes may not be transferred to another party.

**NOMINATE SOMEONE FOR THE 2017 VISION  
AWARD**

**SVVAR VISION AWARD**

The SVVAR Vision Award is the highest honor given by the Sedona Verde Valley Association of REALTORS®.

The award acknowledges the extraordinary time and effort of a REALTOR® Member of the Association who is dedicated to the real estate industry and the community.

Who is the REALTOR® you want on the other side of the transaction?  
Who is an advocate for their clients?  
Who does the right thing every time?  
Who represents the Best of Us and follows the Code of Ethics?  
What do they do in their community that is making a difference in the lives of others?

Each year one Member may be selected from those REALTOR® Members nominated for this honor.

You could be instrumental in the selection by completing the Vision Award application for yourself or another member.

Please take a moment to nominate a deserving SVAR REALTOR® Member.

## AFFILIATE MEMBERS: NOMINATE A WORTHY MEMBER FOR 2017 AFFILIATE OF THE YEAR!

It's time to nominate a person for Affiliate of the Year.

This honor is given to an Affiliate Member for his/her outstanding contribution and service as a member of the Affiliate Committee in 2017.

Nominations are only accepted from other Affiliate Members (not the REALTOR® Members) and the award will be presented at the Installation Event on Friday, December 8, 2017.

Please fill out the nomination form by clicking here.

## TOYS FOR TOTS



Drop off new, unwrapped toys at the SVAR office before Thursday, December 14th, or bring them to the Installation Event on December 8th.

If you would like to be a Toys for Tots collection location, stop by the SVAR Office and pick up a Toys for Tots Collection Box!

## PROFESSIONAL DEVELOPMENT





## Timeline Is Money & Understanding the SPDS

Tuesday, November 28, 2017

### DATE:

Tuesday, November 28, 2017  
9:00 AM—4:00 PM

### LIVE STREAMED TO:

Bullhead City/Mohave Valley  
Kingman/Golden Valley  
Lake Havasu  
Prescott Area  
Sedona/Verde Valley  
White Mountain  
Yuma


### PRICE:

\$20 for one course / \$30 at door  
\$40 for both courses / \$50 at door

### INSTRUCTOR:



Mary Frances Coleman, Esq.

STREAMING LIVE 

### Timeline is Money (C/E: 3 Contract Law)

9AM-12PM

Knowing the AAR contract timelines will help with a smoother closing and a quicker paycheck. We'll look at:

- How to set client expectations
- The importance of pre-qualifying buyers
- Using the Buyer Broker Agreement to protect yourself
- How do you talk about an LSU?
- Difference between an LSU & the Pre-Qual
- Use of Critical Date List

### Understanding the SPDS (C/E: 3 Disclosure)

1PM-4PM

Do you know the Seller Property Disclosure Statement? After this class you'll be familiar with:

- Arizona disclosure requirements
- Legal ramifications of failure to disclose
- Building and safety requirements

### Instructor:

**Mary Frances Coleman, Esq.** is a licensed attorney, a REALTOR®, a broker and a coach who has spent over 20 years on real estate transactional issues.

Arizona Association of REALTORS® presents these classes through AAR's Education Outreach program. The classes are live streamed into your Association's classroom from AAR's classroom. The instructor's attention is on you—delivering the content in an engaging and interactive format. You see, hear, ask questions and participate LIVE.

REGISTER BY 11/22: [www.aaronline.com/event/e/CE11282017](http://www.aaronline.com/event/e/CE11282017)

\*Cancellations received after 11/21 are not eligible for a refund. C/E provided under the AAR school.



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# SAVE 30%

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*Shop Now*

**The CE Shop** VALID 11/20 - 11/23 UNTIL 11:59 CST

## REAL ESTATE SCHOOLS

HOW2EDUCATE.COM's INFORMATION

ARIZONA MOUNTAIN SCHOOL OF REAL ESTATE INFORMATION

## IMPORTANT LINKS FOR YOU

LOOKING FOR PREVIOUS EMAILS  
FROM SVAR?

OTHER IMPORTANT LINKS

AAR CALENDAR AND EDUCATION

Visit our website