

Week at a Glance



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Monday, December 18, 2017



SVVAR CALENDAR

SVVAR Meetings, Tours and Events Calendar

Today Tuesday, December 19 ▾

Print Week

Tuesday, December 19

8:30am Tour (NO MEETING TODAY) - Tour Areas 11 & 17 - Bridgeport, Verde Santa Fe, Cornville, Page Springs

Thursday, December 21

9:00am VOC East Tour - No Meeting - 3rd Week Tour – Areas 45 and 46 East: VOC East side of SR 179

1:00pm MLS Committee Meeting

Friday, December 22

SVVAR Office Closed

Sunday, December 24

Christmas Eve

[ONLINE CALENDAR](#)



Registration for REALTOR® Day at the Capitol is Now Open!

Register for free until January 2, 2018
Seating is limited this year, please register today!

There will be a \$25 registration at door fee the morning of the event but at door registrations are not guaranteed lunch or materials.

REALTOR® Day at the Capitol

When: Tuesday, January 9, 2018 | 10:30 am to 2:30 pm

Where: Arizona State Capitol — Wesley Bolin Plaza

Click on link to register:

<http://bit.ly/2Asvgj9>

Kick off the 2018 legislative session by joining the Arizona Association of REALTORS® at our annual REALTOR® Day at the Capitol on January 9, 2018. Hear from speakers involved within the industry, and most importantly, convey first-hand to your senator and state representatives the various issues impacting the real estate community.

Note: You will need your NRDS id number to register for the event as well as your Legislative district number. If you have any problems registering with your NRDS id number, please call Support at 480-304-8930

Thank you,

Lore Anne Brown, Director of Government Programs

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PROFESSIONAL DEVELOPMENT

GET THE MOST OUT OF FLEXMLS BY SIGNING UP FOR THESE JANUARY CLASSES

**GET THE MOST OUT OF
FLEXMLS BY SIGNING UP FOR
THESE CLASSES**

Monday, January 22, 2018



FlexMLS

9:30 – 10:45 Flexmls Contact Management and Portals

Did you know that Flexmls contains all the CRM tools you need to categorize your contacts, clients and prospects, set them up with personal portals, see their activity and more? We'll start with the basics of entering a contact all the way through setting up Portal preferences to wow your clients with exactly what they're looking for!

11:00 – 12:00 Flexmls Statistics – Get Yours!

This 1-hour class goes over the various market activity and trend statistics available to agents from the Flexmls system, with an emphasis on generating and analyzing your 2017 production report.

12:15 – 1:45 “So You Think You Can Search?”

This 90-minute lunch and learn is about ALL the quick, cool and easy ways to zero in on the exact property features your clients are seeking. Compete for prizes and learn how to zero in on EXACTLY the features your clients are seeking in a snap!

2:00 – 3:00 Flexmls - Be a CMA Specialist

Spend an hour touring the CMA module of Flexmls and learn how to go beyond the basics to create CMAs that start conversations that end in decisions!

Instructor: Nikki Baldwin, CDEI

Nikki is a familiar face around Arizona Real Estate, having started as a property manager in Tucson in 1987. In the years since, she's worked for MLS vendors, local associations and NAR before finding her home as a real estate technology educator with Flexmls. She is a real estate licensee (currently inactive), Certified Distance Learning Instructor, and DREI (Distinguished Real Estate Instructor) candidate.

These classes are FREE but you must reserve your spot by calling 928-282-5409 or RSVP to info@svvar.com before 4:00 PM on Friday, January 19, 2018. Be sure to specify which class(es) you want to attend. Space is limited. No at-the-door registrations.

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SEASON

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