



Monday, December 25, 2017

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## SVVAR CALENDAR

### SVVAR Meetings, Tours and Events Calendar

Today ◀ ▶ Monday, December 25 ▾

Print Week Month Agenda

**Monday, December 25**

Christmas Holiday - SVVAR Office Closed

**Thursday, December 28**

8:30am VOC West Tour - No Meeting - 4th Week – VOC areas 45 and 46 West: VOC West side of

**Friday, December 29**

SVVAR Office Closed

**Monday, January 1, 2018**

New Year's Day Holiday - SVVAR Office Closed

[ONLINE CALENDAR](#)

**THERE WILL BE NO MORE MONTHLY MLS MEETINGS IN SEDONA**

**Beginning in 2018, the Sedona 2nd Thursday Meetings at the Elk's Lodge will be discontinued**

due to low attendance and survey results. The Sedona MLS Tour will continue with its present 4-week schedule.

As our members requested, there will be Quarterly Sedona Meetings - dates, times and locations will be announced. Important guest speakers and timely topics will be presented at these quarterly meetings.

Do you have some great ideas for these meetings? Contact Cindy Chapman at [Cindy@BuySedonaNow.com](mailto:Cindy@BuySedonaNow.com) or 928-707-4631.

## 1st Quarter Dues and Fees are due on Tuesday, January 16, 2018

After January 2, 2018 you will be able to pay online here. Before January 2, 2018 your invoice will not be accessible.

Here is a list of dues dates and costs to help you prepare for 2018 Dues and Fees.

1st Quarter Dues and Fees will be due on Tuesday, January 16, 2018 as follows:

2018 NAR Dues \$155.00  
2018 AAR Dues \$190.00  
2018 SVVAR Dues \$148.00  
1st Quarter MLS Fee \$115.00  
RAPAC Fair Share \$35.00  
Total **\$643.00**  
Add \$54 for Quarterly ActiveKEY Fee, if applicable

**2nd Quarter Fees due on Monday, April 16, 2018**

2nd Quarter MLS Fee **\$115.00**

2018 Supra BT

iBox Rental \$24 per keybox

Add \$54 for Quarterly ActiveKEY Fee and \$40 for ActiveKEY Insurance, if applicable

**3rd Quarter Fees due on Monday, July 16, 2018**

3rd Quarter MLS Fee **\$115.00**

Add \$54 for Quarterly ActiveKEY Fee, if applicable

**4th Quarter Fees due on Monday, October 15, 2018**

4th Quarter MLS Fee **\$115.00**

Add \$54 for Quarterly ActiveKEY Fee, if applicable

**Affiliate Members 2018 Dues are also due on January 16th. Affiliate Member Dues remain \$125 per year.**

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**Registration for REALTOR® Day at the Capitol is Now Open!**

**Register for free until January 2, 2018  
Seating is limited this year, please register today!**

**There will be a \$25 registration at door fee the morning of the event  
but at door registrations are not guaranteed lunch or materials.**

**REALTOR® Day at the Capitol**

**When:** Tuesday, January 9, 2018 | 10:30 am to 2:30 pm

**Where:** Arizona State Capitol — Wesley Bolin Plaza

Click on link to register:

<http://bit.ly/2Asvgj9>

Kick off the 2018 legislative session by joining the Arizona Association of REALTORS® at our annual REALTOR® Day at the Capitol on January 9, 2018. Hear from speakers involved within the industry, and most importantly, convey first-hand to your senator and state representatives the various issues impacting the real estate community.

*Note: You will need your NRDS id number to register for the event as well as your Legislative district number. If you have any problems registering with your NRDS id number, please call Support at 480-304-8930*

**Thank you,**

**Lore Anne Brown**, Director of Government Programs

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## PROFESSIONAL DEVELOPMENT

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GET THE MOST OUT OF FLEXMLS BY SIGNING  
UP FOR THESE JANUARY CLASSES

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FLEXMLS BY SIGNING UP FOR  
THESE CLASSES**

**Monday, January 22, 2018**



**FlexMLS**

**9:30 – 10:45 Flexmls Contact Management and Portals**

Did you know that Flexmls contains all the CRM tools you need to categorize your contacts, clients and prospects, set them up with personal portals, see their activity and more? We'll start with the basics of entering a contact all the way through setting up Portal preferences to wow your clients with exactly what they're looking for!

**11:00 – 12:00 Flexmls Statistics – Get Yours!**

This 1-hour class goes over the various market activity and trend statistics available to agents from the Flexmls system, with an emphasis on generating and analyzing your 2017 production report.

**12:15 – 1:45 “So You Think You Can Search?”**

This 90-minute lunch and learn is about ALL the quick, cool and easy ways to zero in on the exact property features your clients are seeking. Compete for prizes and learn how to zero in on EXACTLY the features your clients are seeking in a snap!

**2:00 – 3:00 Flexmls - Be a CMA Specialist**

Spend an hour touring the CMA module of Flexmls and learn how to go beyond the basics to create CMAs that start conversations that end in decisions!

**Instructor: Nikki Baldwin, CDEI**

Nikki is a familiar face around Arizona Real Estate, having started as a property manager in Tucson in 1987. In the years since, she's worked for MLS vendors, local associations and NAR before finding her home as a real estate technology educator with Flexmls. She is a real estate licensee (currently inactive), Certified Distance Learning Instructor, and DREI (Distinguished Real Estate Instructor) candidate.

**These classes are FREE but you must reserve your spot by calling 928-282-5409 or RSVP to [info@svvar.com](mailto:info@svvar.com) before 4:00 PM on Friday, January 19, 2018. Be sure to specify which class(es) you want to attend. Space is limited. No at-the-door registrations.**

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