

WEEK AT A GLANCE



Monday, January 8, 2018

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SVVAR CALENDAR

SVVAR Meetings, Tours and Events Calendar

Today Monday, January 8 ▾

Print [Week](#) [Month](#) [Agenda](#)

Tuesday, January 9

10:30am REALTOR® Day at the Capitol

12:00pm Affiliate Committee Meeting and Luncheon

Wednesday, January 10

8:30am Lake Montezuma, McGuireville and Rimrock Tour

Thursday, January 11

8:30am West Sedona & Red Rock Loop MLS Tour - No Meeting - 2nd Week – West Sedona Areas

Monday, January 15

12:00am Martin Luther King Day - Office Closed

Tuesday, January 16

8:00am SVVAR Quarterly Fees are Due

8:30am MLS Meeting & Tour - Tour Areas 11 & 17 - Bridgeport, Verde Santa Fe, Cornville, Page Sp

[ONLINE CALENDAR](#)

Affiliate Luncheon

Tuesday, January 9, 2018 - Affiliate Lunch brought by Shannon Murphy, America's Preferred Home Warranty.

THERE WILL BE NO MORE MONTHLY MLS MEETINGS IN SEDONA

The Sedona 2nd Thursday Meetings at the Elk's Lodge will be discontinued due to low attendance and survey results. The Sedona MLS Tour will continue with its present 4-week schedule.

As our members requested, there will be Quarterly Sedona Meetings. Dates, times and locations will be announced. Important guest speakers and timely topics will be presented at these quarterly meetings.

Do you have some great ideas for these meetings? Contact Cindy Chapman at Cindy@BuySedonaNow.com or 928-707-4631.

1st Quarter Dues and Fees are due on Tuesday, January 16, 2018

**Here is a list of dues dates and costs to help
you prepare for 2018 Dues and Fees.**

1st Quarter Dues and Fees will be due on Tuesday, January 16, 2018 as follows:

2018 NAR Dues \$155.00

2018 AAR Dues \$190.00

2018 SVVAR Dues \$148.00

1st Quarter MLS Fee \$115.00

RAPAC Fair Share \$35.00

Total \$643.00

Add \$54 for Quarterly ActiveKEY Fee, if applicable

2nd Quarter Fees due on Monday, April 16, 2018

2nd Quarter MLS Fee **\$115.00**

2018 Supra BT

iBox Rental \$24 per keybox

Add \$54 for Quarterly ActiveKEY Fee and \$40 for ActiveKEY Insurance, if applicable

3rd Quarter Fees due on Monday, July 16, 2018

3rd Quarter MLS Fee **\$115.00**

Add \$54 for Quarterly ActiveKEY Fee, if applicable

4th Quarter Fees due on Monday, October 15, 2018

4th Quarter MLS Fee **\$115.00**

Add \$54 for Quarterly ActiveKEY Fee, if applicable

**Affiliate Members 2018 Dues are also due on
January 16th. Affiliate Member Dues remain
\$125 per year.**

PROFESSIONAL DEVELOPMENT



The AAR Residential Purchase Contract— Backwards and Forwards & What Your Buyer Doesn't Know Can Hurt You

January 30, 2018

DATE:

Tuesday, January 30, 2018
9:00 AM—4:00 PM

LIVE STREAMED TO:

Bullhead City/Mohave Valley
Flagstaff
Kingman/Golden Valley
Lake Havasu
Northern Arizona
Prescott Area
Sedona/Verde Valley
Southeast AZ/Sierra Vista
White Mountain
Yuma

PRICE:

\$20 for one course / \$30 at door
\$35 for both courses / \$45 at door

INSTRUCTORS:

Gary Nelson
Jesi Wolnik, Esq.



THE AAR RESIDENTIAL PURCHASE CONTRACT— BACKWARDS AND FORWARDS

C/E: 3 Contract
9AM-12PM
Gary Nelson

Know the areas of the Residential Purchase contract and save yourself and your client from heartache. Take a deep dive into the many clauses to examine how parts of the contract interact with others, helping you avoid any legal messes.

What Your Buyer Doesn't Know Can Hurt You

C/E: 3 Disclosure
1PM-4PM
Jesi Wolnik

Explore your disclosure obligations to the client and non-client. Learn how to avoid inadvertent non-disclosures and discover how to identify a material fact.

STREAMING LIVE 

Arizona Association of REALTORS® presents these classes through AAR's Education Outreach program. The classes are live streamed into your Association's classroom from AAR's classroom. The instructor's attention is on you—delivering the content in an engaging and interactive format. You see, hear, ask questions and participate LIVE.

REGISTER BY 1/25: www.aaronline.com/event/e/CE01302018

*Cancellations received after 1/23 are not eligible for a refund. C/E provided under the AAR school.



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**GET THE MOST OUT OF FLEXMLS BY SIGNING
UP FOR THESE JANUARY CLASSES**

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FLEXMLS BY SIGNING UP FOR
THESE CLASSES**

Monday, January 22, 2018



FlexMLS

9:30 – 10:45 Flexmls Contact Management and Portals

Did you know that Flexmls contains all the CRM tools you need to categorize your contacts, clients and prospects, set them up with personal portals, see their activity and more? We'll start with the basics of entering a contact all the way through setting up Portal preferences to wow your clients with exactly what they're looking for!

11:00 – 12:00 Flexmls Statistics – Get Yours!

This 1-hour class goes over the various market activity and trend statistics available to agents from the Flexmls system, with an emphasis on generating and analyzing your 2017 production report.

12:15 – 1:45 “So You Think You Can Search?”

This 90-minute lunch and learn is about ALL the quick, cool and easy ways to zero in on the exact property features your clients are seeking. Compete for prizes and learn how to zero in on EXACTLY the features your clients are seeking in a snap!

2:00 – 3:00 Flexmls - Be a CMA Specialist

Spend an hour touring the CMA module of Flexmls and learn how to go beyond the basics to create CMAs that start conversations that end in decisions!

Instructor: Nikki Baldwin, CDEI

Nikki is a familiar face around Arizona Real Estate, having started as a property manager in Tucson in 1987. In the years since, she's worked for MLS vendors, local associations and NAR before finding her home as a real estate technology educator with Flexmls. She is a real estate licensee (currently inactive), Certified Distance Learning Instructor, and DREI (Distinguished Real Estate Instructor) candidate.

These classes are FREE but you must reserve your spot by calling 928-282-5409 or RSVP to info@svvar.com before 4:00 PM on Friday, January 19, 2018. Be sure to specify which class(es) you want to attend. Space is limited. No at-the-door registrations.

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HOW2EDUCATE.COM's INFORMATION

ARIZONA MOUNTAIN SCHOOL OF REAL ESTATE INFORMATION

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