



## MAKE YOUR LIFE EASIER BY SIGNING UP FOR THESE JANUARY FLEXMLS CLASSES TAUGHT BY NIKKI BALDWIN FROM FLSXMLS!!!

**GET THE MOST OUT OF  
FLEXMLS BY SIGNING UP FOR  
THESE CLASSES**

**Monday, January 22, 2018**



**FlexMLS**

### **9:30 – 10:45 Flexmls Contact Management and Portals**

Did you know that Flexmls contains all the CRM tools you need to categorize your contacts, clients and prospects, set them up with personal portals, see their activity and more? We'll start with the basics of entering a contact all the way through setting up Portal preferences to wow your clients with exactly what they're looking for!

### **11:00 – 12:00 Flexmls Statistics – Get Yours!**

This 1-hour class goes over the various market activity and trend statistics available to agents from the Flexmls system, with an emphasis on generating and analyzing your 2017 production report.

### **12:15 – 1:45 “So You Think You Can Search?”**

This 90-minute lunch and learn is about ALL the quick, cool and easy ways to zero in on the exact property features your clients are seeking. Compete for prizes and learn how to zero in on EXACTLY the features your clients are seeking in a snap!

### **2:00 – 3:00 Flexmls - Be a CMA Specialist**

Spend an hour touring the CMA module of Flexmls and learn how to go beyond the basics to create CMAs that start conversations that end in decisions!

### **Instructor: Nikki Baldwin, CDEI**

Nikki is a familiar face around Arizona Real Estate, having started as a property manager in Tucson in 1987. In the years since, she's worked for MLS vendors, local associations and NAR before finding her home as a real estate technology educator with Flexmls. She is a real estate licensee (currently inactive), Certified Distance Learning Instructor, and DREI (Distinguished Real Estate Instructor) candidate.

**These classes are FREE but you must reserve your spot by calling 928-282-5409 or RSVP to [info@svvar.com](mailto:info@svvar.com) before 4:00 PM on Friday, January 19, 2018. Be sure to specify which class(es) you want to attend. Space is limited. No at-the-door registrations.**