

# WEEK AT A GLANCE



Monday, March 5, 2018



## SVVAR CALENDAR

### SVVAR Meetings, Tours and Events Calendar

Today Monday, March 5 ▾

Print Week Month

#### Tuesday, March 6

- 8:30am Ctw MLS Meeting and Tour - Areas: 10, 12, 13, 14, 15, 16 - Jerome, Clarkdale, Cottonwood & Verde Village
- 8:30am Guest Speaker Tim Elinski, Mayor of Cottonwood
- 12:00pm Affiliate Committee Meeting and Luncheon

#### Wednesday, March 7

- 8:30am Camp Verde Meeting & Tour

#### Thursday, March 8

- 8:30am West Sedona & Red Rock Loop MLS Tour - No Meeting - 2nd Week - West Sedona Areas 42 and 43
- 9:00am Remote Class rCRMS : Agency

#### Monday, March 12

- 9:00am Code of Ethics at the Marriott in Sedona
- 1:00pm Fair Housing at the Marriott in Sedona

[ONLINE CALENDAR](#)

**One-Time Change: The Affiliate Committee will meet on Tuesday, March 6th (instead of March 13th), at noon, in the SVVAR Classroom.  
Lunch brought by Lucy Estrada, Yavapai Title**

**Cottonwood MLS Meeting, Tuesday, March 6th  
Spotlight: Michael Johns, On Q Financial  
Guest Speaker: Tim Elinski, Mayor of Cottonwood**

## FIND THE HERO IN YOU! BLOOD DRIVE AT SVVAR MARCH 15TH

Find the  
**hero**  
in you.

**Celebrating**

### *Sedona Verde Valley Association of REALTORS® Blood Drive In Honor of Charlene Day*

On Monday, October 23rd 2017, I visited my local doctor because I thought I was having heart problems. My symptoms included shaky, weak legs, and discomfort in my chest. The doctor sent me for a chest x-ray and a carotid artery ultrasound, which I passed. Tuesday morning I had a stress test of which I could only complete 3 min 54 seconds out of 9 minutes. I was then sent for a femoral catheter for Wednesday morning, which showed my heart to be "great", per the doctor. While in the catheterization lab, my bloodwork came back with my CBC showing 4.4 (this is extremely low). I was transported directly by ambulance to John C Lincoln Hospital in Phoenix where I received two units of blood that night and one more the next morning. I had a CT scan on Thursday and a bone marrow biopsy on Friday. The outcome was positive for MDS, Myelodysplastic Syndrome, a cancer of the blood.

I started chemotherapy on November 13th and have completed a total of 3 rounds, of 5 days of chemo, three weeks off. I begin my fourth round on February 5th and on February 12th. I will have another bone marrow biopsy to make sure the chemotherapy is doing what it is supposed to, and to see if I am eligible to receive a bone marrow transplant. The only cure for MDS is a Bone Marrow Transplant. I receive transfusions of blood and/or platelets weekly. I lost count of how many units of blood I have received since October. I feel remorseful that I never donated blood. If I had it to do over, I would have started donating a long time ago. Char Day

Thursday, March 15, 2018

10:00 am ~ 3:00 pm

Sedona Verde Valley Association of REALTORS® -  
859 Cove Pkwy., Cottonwood

To make an appointment, call 1-877-UBS-HERO (827-4376)  
or visit [www.BloodHero.com](http://www.BloodHero.com) (Sponsor Code: SVVAR).



**Give blood 3 times a year!**  
1-877-UBS-HERO (827-4376)  
[www.UnitedBloodServicesAZ.org](http://www.UnitedBloodServicesAZ.org)



**United Blood Services**  
Find the hero in you.

# REGISTER NOW FOR THE 1ST QUARTER SEDONA MLS MEETING



## 1st Quarter Sedona MLS Meeting

**Date : Thursday, March 29, 2018**

**Time: 11:30am - 1:30pm**

**Yavapai College Sedona**

**4215 Arts Village Drive  
Sedona AZ, 86336**

BEYOND BUILDING

**What you need to know about Residential Subdivisions in the Sedona/Verde Valley**

Gain insight from the builders perspective! Available Lots, Future Development, Pipeline of Inventory, Today's Industry Challenges, What are Builders Facing, and much more! \*REALTOR® Q&A Session\*.

EXPERT panel of RESIDENTIAL BUILDERS

- \*Sedona Ranch on Oak Creek
- \* Seven Canyons Sedona
- \*HD Hannah Development LLC.-  
Foothills South Racquet
- \*Crossroad at Mingus
- \*Vineyards at Cottonwood
- \*Kindra Heights
- \*Mesquite Hills
- \*Castle Heights



If you're a top REALTOR® in the Sedona/Verde Valley you don't want to miss this!



**LIMITED SEATING** Get your tickets **TODAY**  
online @ <http://bit.ly/2EWIiK9>

**Cost : \$10 Includes Lunch**



## Registration for the 2018 Arizona REALTOR® Convention Register Now!





"The future of real estate is NOW! Make sure it doesn't pass you by. Come to the 2018 Arizona REALTOR Convention where GLOBAL knowledge, networking, tech tools and professionalism will thrive. Backed by a powerhouse group of national speakers, this is the event your business can't afford for you to miss." – James Adams, 2018 Arizona REALTOR® Convention Chair

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## PROFESSIONAL DEVELOPMENT

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**March 8th rCRMS Class  
also offers credit toward GRI Designation!**

Many disputes arise as a result of the parties' failure to understand the terms of employment agreements and what constitutes an appropriate standard of care agency relationship.

**MARCH 8, 2018**

9:00 a.m. – 4:00 p.m.

**LOCATIONS:**

Bullhead City/Mohave Valley  
Kingman/Golden Valley  
Lake Havasu  
Sedona/Verde Valley  
Southeast Arizona  
White Mountain  
Yuma

**PRICE:**

Before 3/4: \$49.00

At-door: \$59.00

No refunds after 3/1

*At door subject to availability;  
materials not guaranteed*

**INSTRUCTOR:**

Mary Frances Coleman



**C/E:**

3 Agency/3 Commissioner's  
Standards

**C/E Provided By: AAR**

*Upon completion of this course, you will be able to:*

- Describe what constitutes the standard of care required in Arizona.
- Implement strategies to avoid risks related to failing to adequately perform the duties required in an agency relationship.
- Explain how a commission is and is not earned under a listing agreement, as interpreted by Arizona courts.
- Reduce risks associated with commission disputes under co-brokerage agreements.

**WHY THIS INSTRUCTOR?** Mary Frances Coleman, Esq. is a licensed attorney, a REALTOR®, a broker and a coach who has spent her entire 20+ years on real estate transactional issues. Her high energy delivery connects information with street practice, leaving you with a thorough understanding of areas of risk and what you can do to minimize it.

**To learn more about the rCRMS certification, visit**

<http://www.aaronline.com/increase-knowledge/certified-risk-management-specialist-rcrms/>

**BONUS:** This class also offers credit towards the GRI designation

**To learn more about the GRI designation, visit:** [www.azgri.com](http://www.azgri.com)

Arizona Association of REALTORS® presents these classes through AAR's Education Outreach program. The classes are live streamed into your Association's classroom from AAR's classroom. The instructor's attention is on you—delivering the content in an engaging and interactive format. You see, hear, ask questions and participate LIVE.

STREAMING LIVE

**REGISTER BEFORE MARCH 4, 2018**

[www.aaronline.com/event/e/CRMS03082018](http://www.aaronline.com/event/e/CRMS03082018)

To learn more about the rCRMS certification [CLICK HERE](#).

**MARCH 12TH CODE OF ETHICS AND FAIR  
HOUSING BEING TAUGHT IN SEDONA!**



**“REALTORS CODE AND COMMISSIONER’S STANDARDS”** by Jo Hannifan

9 am—12 pm

3 HOURS CE CREDIT TOWARDS COMMISSIONER’S STANDARDS OR GENERAL EDUCATION

This class fulfills your NAR 5th Period Code of Ethics Requirement. All REALTOR® Members must take a Code of Ethics class between January 1, 2017 and December 31, 2018.

LUNCH Served at 12:00

**“FAIR HOUSING IS THE LAW”** by Carol Anne Teague

1 pm—4 pm

3 HOURS CE CREDIT TOWARDS FAIR HOUSING OR GENERAL EDUCATION

LOCATION:

Courtyard by [Marriott Sedona, 4105 W. State Route 89A, Sedona](#)

COST: \$15 per class or \$25 for both

Register Online:

<https://goo.gl/X6cGvd>



Gina Miller  
Branch Manager/Sr. Escrow Officer  
3000 West State Route 89A, Ste. 200  
Sedona, AZ 86335  
Call: 928-308-1068  
PH: 928-282-0260  
Fax: 928-282-8943  
Email: [gml@erdwestaz.com](mailto:gml@erdwestaz.com)



Sedona Verde Valley Association of REALTORS®

859 Cove Parkway  
Cottonwood, AZ 86326  
928-282-5409

**March 11-13th 12 CE Hours  
Disclosure, Commissioner's Standards,  
Legal Issues, General**



Come to our 18th Annual Laughlin Educational Getaway and find out...



# What's your SUPER POWER?!

March 11th-13th, 2018

Tropicana Casino, Laughlin



Holly Mabery and Beth Adams  
from Real Chaos Solutions will  
join us as the



## Wonder Women of Wisdom



• 12 hours of Continuing Education

- Disclosure
- Commissioner's Standards
- Legal Issues
- General

**\$99**

- Welcome Reception
- 2 Continental Breakfasts

Register today by contacting your local  
Pioneer Title or Yavapai Title marketing  
representative or email

[Laughlin2018@PioneerTitleAgency.com](mailto:Laughlin2018@PioneerTitleAgency.com)  
or [Laughlin2018@YavapaiTitle.com](mailto:Laughlin2018@YavapaiTitle.com)



Rooms are available for  
\$33.99 per night

Call 1-800-343-4533

Rate Code: 3738

Rate deadline is Feb. 24th



1043 E. Rio Mesa Trl,  
Cottonwood, AZ 86326



Pioneer Title Agency  
COMMITMENT TO SERVICE



## ZERO ENERGY EXPO SEMINAR COMES TO THE COTTONWOOD RECREATION CENTER



SVVAR REALTOR® MEMBERS ARE GETTING FIRST PICK AT SIGNING UP FOR THIS EVENT SO DON'T WASTE ANY TIME!!!

Registration for the public and for REALTORS® of other associations will open soon so register NOW!

GET 3 CE HOURS OF DISCLOSURE\* FOR ONLY \$15  
(\*APPROVAL FOR THIS CLASS IS STILL PENDING AS OF 2/2/18)

**SIGN UP HERE**

Date: March 15th

Time: 1:00-5:30 PM

Location: Cottonwood Recreation Center

March 27th  
Legal Issues and Commissioner's Standards





# What You Wrote vs. What You Meant and Liability & Risk Management

March 27, 2018

**DATE:**

March 27, 2018  
9:00 AM—4:00 PM

**LIVE STREAMED TO:**

Bullhead City/Mohave Valley  
Kingman/Golden Valley  
Lake Havasu  
Prescott  
Sedona/Verde Valley  
White Mountain  
Yuma

**PRICE:**

\$20 for one course / \$30 at door  
\$35 for both courses / \$45 at door

**INSTRUCTOR:**



Mary Frances Coleman

**What You Wrote vs. What You Meant (C/E: 3 Legal Issues)  
9AM-12PM**

Precision in communication is key to avoiding legal troubles down the road. Learn the finer points of attorney and non-attorney states, Real Estate lawsuit statistics, code of ethics nationwide, boilerplate language, additional terms, verbal representations and how to protect yourself and your client.

**Liability & Risk Management (C/E: 3 Commissioner's Standards)  
1PM-4PM**

This class is designed to give licensees a hands on look at what current issues may give rise to future litigation and how they can protect themselves and their brokerage from lawsuits. Students will identify their responsibilities as licensees in regards to their fiduciary duties, and the various statutes, administrative codes and commissioner's rules that govern real estate licenses in Arizona.

**Instructor:**

Mary Frances Coleman is a licensed attorney, a REALTOR®, a broker and a coach who has spent her entire 20+ years on real estate transactional issues.

Arizona Association of REALTORS® presents these classes through AAR's Education Outreach program. The classes are live streamed into your Association's classroom from AAR's classroom. The instructor's attention is on you—delivering the content in an engaging and interactive format. You see, hear, ask questions and participate LIVE.



REGISTER BY 3/22: [www.aaronline.com/event/e/CE03272018](http://www.aaronline.com/event/e/CE03272018)

\*Cancellations received after 3/20 are not eligible for a refund. C/E provided under the AAR school.



255 E. Osborn Rd., Suite 200 • Phoenix, AZ 85012  
Telephone: 602.248.7767 • Toll-free in AZ: 800.426.7274 • Fax: 602.351.2474  
[www.aaronline.com](http://www.aaronline.com)

## SAVE BIG ONLINE AT THE CE SHOP!!!

Get your CE Hours at the [CE Shop](#) and **SAVE Now!!!**

Offer expires last day of the month unless otherwise stated on the photo above.

[CLICK HERE TO GET YOUR CE HOURS](#)

EVERYONE DESERVES A BREAK. SAVE BIG ON YOUR ONLINE EDUCATION!

\$10 OFF \$50 OR MORE	\$25 OFF \$100 OR MORE
\$40 OFF \$150 OR MORE	\$60 OFF \$200 OR MORE

PROMO CODE **SPRINGBREAK** **SHOP NOW**

VALID ON ALL CE/POSTLICENSING PRODUCTS. PRICES, PROMOTIONS AND PRODUCTS ARE SUBJECT TO CHANGE WITHOUT NOTICE.

**The CE Shop** VALID 3/5 -3/6 UNTIL 11:59 CST

## REAL ESTATE SCHOOLS

ARIZONA MOUNTAIN SCHOOL OF REAL ESTATE INFORMATION

## IMPORTANT LINKS FOR YOU

LOOKING FOR PREVIOUS EMAILS FROM SVAR?

OTHER IMPORTANT LINKS

