

WEEK AT A GLANCE



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Monday, April 2, 2018



SVVAR CALENDAR

SVVAR Meetings, Tours and Events Calendar

Today	◀	▶	Monday, April 2	▼	Print	Week	Mo
Tuesday, April 3							
8:30am	Ctw MLS Meeting and Tour - Areas: 10, 12, 13, 14, 15, 16 - Jerome, Clarkdale, Cottonwood & Verde V						
8:30am	Guest Speaker Hezekiah Allen on special events and tourism for Cottonwood						
Wednesday, April 4							
8:30am	Camp Verde Meeting & Tour						
Thursday, April 5							
8:30am	Sedona Uptown and Oak Creek Canyon Tour - No Meeting - Sedona Areas 40, 41, 44 Includes Brew						
Tuesday, April 10							
12:00pm	Affiliate Committee Meeting and Luncheon						
Wednesday, April 11							
8:30am	Lake Montezuma, McGuireville and Rimrock Tour						
Thursday, April 12							
8:30am	West Sedona & Red Rock Loop MLS Tour - No Meeting - 2nd Week - West Sedona Areas 42 and 43						
Friday, April 13							
9:00am	Remote CRPM : How to Evict a Tenant						
1:00pm	Remote Class CRPM : AAR's Residential Lease Owner's Property Disclosure Statement						

[ONLINE CALENDAR](#)

GUEST SPEAKERS, AFFILIATE SPOTLIGHTS AND AFFILIATE LUNCH

Tuesday, April 3rd - Cottonwood MLS Tour Meeting

- Guest Speaker - **Hezekiah Allen of Cottonwood Parks and Recreation to speak on special events and tourism for Cottonwood**
- Spotlight - **Shannon Murphy of America's Preferred Home Warranty**

Tuesday, April 10th - Affiliate Committee Meeting Luncheon

- Bringing Lunch - **Lori Harakal and Melissa Vandarien of Sedona Soul Spaces**

AAR Announces New Dashboard



The new Arizona REALTORS® Single Sign-On Dashboard has officially launched! As of today, you will be able to access the most commonly used resources offered to you by Arizona REALTORS® from one easy, centralized location.

WATCH THE VIDEO

To visit the new dashboard today, go to <http://dashboard.azrealtorsso.com> and login. Your username is your NRDS number (ex: 146087654) and your last name is your password. NRDS numbers are 9 digits long. Please add a zero to the beginning of your NRDS number/username if it is only 8 digits long. When you log in, you will be prompted to go through a short enrollment process.

You can find more information at AARonline.com/single-sign-on. If you have any questions or feedback, please contact support@aaronline.com or call 866-833-7357.

CLARIFICATION: THE ONLY PASSWORD OF YOURS THAT MAY HAVE CHANGED IS YOUR LOGIN TO [WWW.SVVAR.COM](http://www.svvar.com)

To dispel some erroneous information that has been floating around our membership, the ONLY password that may have been reset was your password to SVVAR.com. All other passwords **were not touched**. If you cannot log into www.svvar.com please call us at 928-282-5409 or email Melissa at info@svvar.com.

2nd Quarter Fees Due Monday, April 16th

REALTOR® MEMBERS:

YOUR 2ND QUARTER MLS FEES (AND, IF APPLICABLE, ACTIVEKEY, KEYBOX AND KEY INSURANCE FEES) WERE EMAILED TO YOU ON MARCH 15TH AND WILL BE DUE ON MONDAY, APRIL 16TH.

[To see what you owe, log in here.](#)
[CLICK HERE TO PAY YOUR FEES ONLINE](#)

Here's your opportunity to sponsor or attend a fundraiser for Habitat for Humanity



Habitat Happy Hour

Friday, April 20th
5:30 pm to 8:30 pm

Join us for a casual evening of wine tasting with Cellar 433, tasty appetizers, and a perfect setting at Courtyard by Marriott in Sedona. Sip wine, sample food, bid on silent auction items, and help raise funds for the VERDE VALLEY HABITAT FOR HUMANITY'S SEDONA HOME BUILDERS BLITZ this summer.

- Tickets are available for \$50 per person and include entry, food, and wine from Cellar 433.
- Additional alcoholic beverages will be available for purchase.
- Visit www.vvhabitat.org to purchase tickets today.
- Space is limited and the HABITAT HAPPY HOUR will sell out.
- Get your tickets and "build strength, stability, and self-reliance through shelter" at the HABITAT HAPPY HOUR.

EYE BOUTIQUE
OF SEDONA

Cellar
433



COURTYARD®
Marriott
Sedona, Arizona

PROFESSIONAL DEVELOPMENT



HOW TO EVICT A TENANT LEGALLY & PRACTICAL APPLICATIONS AND AAR'S RESIDENTIAL LEASE OWNER'S PROPERTY DISCLOSURE STATEMENT

Date:

April 13, 2018
9am-4pm

Live Streamed to:

Arizona REALTORS® Phoenix Office Classroom
Bullhead City/Mohave Valley
Kingman/Golden Valley
Lake Havasu
Sedona/Verde Valley
Southeast AZ/Sierra Vista
Tucson
Western Pinal
White Mountain
Yuma

STREAMING LIVE 

Price:

\$20 for one
\$35 for both
\$10 additional at door—subject to availability
No refunds after 4/6/18

Instructor:

Denise Holliday, Esq.

CE:

3 Legal Issues
3 Disclosure
CE Issued by AAR

How to Evict a Tenant Legally and Practical Applications

CE: 3 Legal Issues
9am-12pm

Eventually, every property manager will have to evict a tenant. Learn how to do it properly and legally to reduce risk to you.

Denise will guide property managers through the maze of the applicable landlord/tenant laws, while helping you determine which notice to use, how to draft the notice and proceed to court.

The class also covers how to handle tenants possessions, security deposits and the collection of any money owed after the eviction.

AAR's Residential Lease Owner's Property Disclosure Statement

CE: 3 Disclosure
1pm-4pm

Take a deep dive into the AAR Residential Lease Owner's Property Disclosure Statement.

You'll leave with a firm understanding of HOA, utilities, owner information, and property conditions obligations. You'll also learn how the form discloses material facts, informs the public, and protects the real estate licensee.

Instructor:

Denise Holliday is an active attorney, working with landlord tenant law since 1996. She has been an instructor since 1998 and brings a wealth of experience and stories to the class.



CERTIFIED RESIDENTIAL PROPERTY MANAGER:

The CRPM program offers property management classes that you can use for your real estate license renewal and are designed by property management attorneys and long-time property management practitioners. Hone your knowledge and skills in topics that relate to your day to day business as a property manager. Find out more information on: www.aaronline.com/increase-knowledge.

Arizona REALTORS® presents these classes through the Education Outreach program. The classes are live streamed into your Association's classroom from the Arizona REALTORS® classroom. The instructor's attention is on you—delivering the content in an engaging and interactive format. You see, hear, ask questions and participate LIVE.

REGISTER BY APRIL 9:

www.aaronline.com/event/e/CRPM04132018



Arizona Association of REALTORS® | 255 E. Osborn Rd., Suite 200 | Phoenix, AZ 85012
602.248.7787 | telephone | 800.421.7274 | toll-free in AZ | 602.351.2474 | fax
www.aaronline.com



GRADUATE,
REALTOR®
INSTITUTE

EFFECTIVE STRATEGIES FOR BUILDING CLIENT RELATIONSHIPS

Register: aaronline.com/event/e/GRI04172018

**DON'T MISS THIS 1 DAY
GRI COURSE**
Qualifies for Row 3 on the GRI
Requirements Form

Presented
by:



ARIZONA
association of
REALTORS®

April 17, 2018
9:00AM - 4:00PM
Registration 8:30AM

How do you increase your "book of business" by turning today's customers into clients for life?

This course covers strategic steps to improve your negotiation skills, assess seller and buyer needs, overcome client objections and deliver a stellar listing presentation.

This Course will focus on:

- Defining your role as a REALTOR® and addressing the wants and needs of today's consumer.
- Identifying the articles in the NAR Code of Ethics and Standards of Practice that deal with ethical conduct in negotiation and communication.
- Ways to integrate consulting skills into your real estate practice.

Instructor:




Evan Fuchs

**Online Registration closes
on 4/12/2018 @ 9:00 am**

This class does not offer C/E

Fees:

- \$59.00 until 4/12/2018
- \$89.00 At Door/non-AAR members
- \$30.00 GRI Graduates

STREAMING LIVE 

Class locations:

Bullhead Association
Central Arizona Board
Kingman Association
Lake Havasu Association
Prescott Area Association
Sedona/Verde Valley Association
Southeast Arizona Association
White Mountain Association
Western Pinal Association
Yuma Association

Cancellation Policy:

Cancellations received prior to 4/10/2018 will be refunded less a \$25 admin fee. Cancellations received after 4/10/2018 are not eligible for a refund.

"No-shows" forfeit all fees.

Please notify us 7 days in advance if you have any disability that requires special services or access.



255 E. Osborn Rd., Suite 200 • Phoenix, AZ 85012
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www.aaronline.com



The Contract Matters! Perform to Impress & Understanding Mortgage Disclosure Forms April 24, 2018

DATE:

April 24, 2018
9:00 AM—4:00 PM

LIVE STREAMED TO:

Bullhead City/Mohave Valley
Kingman/Golden Valley
Lake Havasu
Sedona/Verde Valley
White Mountain
Yuma

PRICE:

\$20 for one course / \$30 at door
\$35 for both courses / \$45 at door

INSTRUCTORS:



Mandy Neat



Patrick Ritchie

STREAMING LIVE 

The Contract Matters! Perform to Impress (Mandy Neat)

C/E: Contract Law
9AM-12PM

Bring your 'A' game to the table with a deep dive into the Residential Real Estate Purchase Contract, which was designed to help buyer's agents better advocate for their clients and present a complete and transparent offer that reflects their needs. In this class you'll discover:

- A well written offer is your fiduciary duty
- How to write to impress and win the contract
- What you should know prior to writing an offer
- How to present to the other side professionally
- What a complete offer actually looks like.

Understanding Mortgage Disclosure Forms (Patrick Ritchie)

C/E: 3 Disclosure
1PM-4PM

When your client asks "What am I signing?" do you have the answers? At your next client meeting, come prepared with a full explanation of each mortgage disclosure form. Reduce buyer confusion and up your agency game with this class. Come away with:

- Explanations and background information for variable disclosure line items on forms
- A deep understanding of the primary disclosures covered for conventional, FHA and VA mortgages
- A clear understanding of industry standards, and when and why the documents must be signed

Arizona Association of REALTORS® presents these classes through AAR's Education Outreach program. The classes are live streamed into your Association's classroom from AAR's classroom. The instructor's attention is on you—delivering the content in an engaging and interactive format. You see, hear, ask questions and participate LIVE.

REGISTER BY 4/20: www.aaronline.com/event/e/CE04242018

*Cancellations received after 4/17 are not eligible for a refund. C/E provided under the AAR school.



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REAL ESTATE INFORMATION](#)

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