

WEEK AT A GLANCE



Monday, April 30, 2018



SVVAR CALENDAR

SVVAR Meetings, Tours and Events Calendar

Today ◀ ▶ Tuesday, May 1 ▼ Print Week Month A

Tuesday, May 1	
8:30am	Ctw MLS Meeting and Tour - Areas: 10, 12, 13, 14, 15, 16 - Jerome, Clarkdale, Cottonwood & Verde Village
Wednesday, May 2	
8:30am	Camp Verde Meeting & Tour
9:00am	AGENT RE-ORIENTATION
Thursday, May 3	
8:30am	Sedona Uptown and Oak Creek Canyon Tour - No Meeting - Sedona Areas 40, 41, 44 Includes Brewer Rd
Tuesday, May 8	
9:00am	Remote CE Class : Fair Housing
12:00pm	Affiliate Committee Meeting and Luncheon
1:00pm	Remote CE Class : Agency

[ONLINE CALENDAR](#)

Affiliate Spotlights and Lunch:

Tuesday, May 1, 2018 Cottonwood Spotlight - Debbie Exe of The Picture Window, Inc.

Tuesday, May 8, 2018 Affiliate Committee Lunch - Shannon Murphy of America's Preferred Home Warranty, Inc.



GREAT INFO FROM
ARIZONA REALTOR® VOICE!



10 Things to Know About Writing Offers

Whether you're a seasoned pro or a rookie REALTOR®, this handy checklist can help keep you and your clients on track.

PROFESSIONAL DEVELOPMENT

Agent Re-Orientation

A Must for NEW Agents!
Great Idea for ALL Agents!

Do you find yourself asking: How do I do this... What is available to do that...

What apps are part of my Member Benefits that I am not using?

Then this class is for you!

Come join us to discover a variety of helpful information.

Learn about:

FlexMLS
RPR
ZipForm
eSign
ShowingTime
Monsoon
Market Stats
Tech Helpline
HomeSnap
Title Companies
Lenders

...& much more

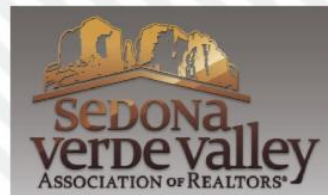
**Wednesday
May 2nd
9:00 to noon**

SVVAR Education Room
859 Cove Parkway
Cottonwood, AZ

FREE

Registration Required:
Info@SVVAR.com

Sponsored By:





What's Fair is Fair & Fiduciary Duties...Make Them Matter

Tuesday May 8, 2018

Date:

Tuesday, May 8, 2018
9:00 AM—4:00 PM

LIVE STREAMED TO:

Sedona Verde Valley Association of REALTORS®
859 Cove Parkway
Cottonwood, AZ 86326
928-282-5409

PRICE:

\$20 for one course / \$30 at door
\$35 for both courses / \$45 at door

INSTRUCTORS:

Melinda Eslinger



Mandy Neat



What's Fair is Fair (C/E: 3 Fair Housing)

Melinda Eslinger (9AM-12PM)

Some behaviors might not strike you as clear-cut violations of the federal Fair Housing Act. Learn to identify fair housing discrimination through a review of court cases, practical examples and a journey through history. You will leave class able to recognize fair housing discrimination and will receive tips on how to avoid overstepping the law.

Fiduciary Duties...Make Them Matter (C/E: 3 Agency)

Mandy Neat (1PM-4PM)

Do you find yourself wishing for a professional cross sale experience? Do you know your duties to other parties and your clients, not just the obvious ones? How to set yourself apart utilizing your fiduciary duties? The Arizona Association of REALTORS® forms create a guideline for professionalism and how to treat others while putting your client first. You'll learn:

- What Fiduciary means
- That Agency is more than paperwork
- Overview of the laws that pertain to REALTOR® duties
- How to work professionally with others
- How to use fiduciary to set yourself apart

Instructors:

Melinda Eslinger is a top producing REALTOR® in the Phoenix area and actively engaged in opportunities to mentor, educate and assist fellow agents.

Mandy Neat is an active REALTOR® in West Maricopa County and is passionate about making a difference in the real estate industry.

STREAMING LIVE 

Arizona Association of REALTORS® presents these classes through AAR's Education Outreach program. The classes are live streamed into your Association's classroom from AAR's classroom. The instructor's attention is on you—delivering the content in an engaging and interactive format. You see, hear, ask questions and participate LIVE.

REGISTER BY May 4

www.aaronline.com/event/e/CE05082018

*Cancellations received after 5/1/2018 are not eligible for a refund. C/E provided under the AAR school.



255 E. Osborn Rd., Suite 200 • Phoenix, AZ 85012
Telephone: 602.248.7787 • Toll Free in AZ: 800.426.7274 • Fax: 602.351.2474
www.aaronline.com



Advanced Property Management Bootcamp

May 11, 2018
9:00am—4:00pm

LIVE STREAM LOCATION:

Sedona Verde Valley Association
of REALTORS®
859 Cove Parkway
Cottonwood, AZ 86326
928-282-5409

PRICE:

BEFORE 5/7: \$69.00

At-Door: \$79.00

No Refunds After 5/4/2018

INSTRUCTORS:

Sue Flucke

Denise Holliday, Esq

C/E:

3-fair housing

3-contract

*c/e Issued by AAR

Get a detailed breakdown of all the critical and usually misunderstood statutes that can create liability for the owner and property manager.

YOU WILL LEAVE THIS CLASS WITH A DEEPER UNDERSTANDING OF:

- Arizona Landlord/Tenant Act
 - Which notices to use in different situations
- Fair housing/ADA/Federal Fair Credit Report Act
 - Credit/background reports
 - Pets
 - Assistive Animals
 - Rental Criteria
 - Accommodations
- Tenants —move in/move out
 - Obligations upon vacating the premises
 - Eviction of tenants
 - Abandonment of personal property
 - Days and notices

CERTIFIED RESIDENTIAL PROPERTY MANAGER:

AAR's certification program is dedicated to property management and offers classes that you can use for your real estate license renewal. This program was developed and designed to hone your knowledge and skills in topics that relate to your day to day business as a property manager. The curriculum was developed in concert with property management attorneys and longtime property management practitioners. Find out more information on: www.aaronline.com/increase-knowledge.

STREAMING LIVE

Arizona Association of REALTORS® presents live stream classes through AAR's Education Outreach program. The classes are live streamed into your Association's classroom from AAR's classroom. The instructor's attention is on you—delivering the content in an engaging and interactive format. You see, hear, ask questions and participate LIVE.

REGISTER BEFORE MAY 7, 2018

www.aaronline.com/event/e/CRPM05112018



Arizona Association of REALTORS® | 255 E. Osborn Rd., Suite 200 | Phoenix, AZ 85012
602.248.7787 Telephone | 800.426.7274 Toll-free in AZ | 602.351.2474 Fax
www.aaronline.com



DISCLOSURE & DUE DILIGENCE

MAY 22, 2018

9:00 a.m. – 4:00 p.m.

**LIVE STREAM
LOCATION:**

Sedona Verde Valley
Association of REALTORS®
859 Cove Parkway
Cottonwood, AZ 86326
928-282-5409

PRICE:

Before 5/17 \$49.00

At-door: \$59.00

No refunds after 5/15

*At door subject to availability;
materials not guaranteed*

INSTRUCTOR:

Mary Francis Coleman

C/E: 6 Disclosure

C/E Provided By AAR

This course offers GRI credit in Arizona


Explore how to fulfill your disclosure obligations in a real estate transaction and explore the due diligence responsibilities of the parties.

YOU'LL LEAVE THE CLASS KNOWING HOW TO:

- Avoid the risks associated with failing to make the required disclosures to clients and non-clients.
- Identify required seller disclosures as required by common law and Arizona statute.
- Identify items required to be disclosed by buyers in a transaction.
- Understand how the *Buyer Advisory* can reduce liability.
- Avoid risks associated with inspections and investigations.

WHY THIS INSTRUCTOR?

Mary Frances Coleman is a licensed attorney, a REALTOR®, a broker and a coach who has spent her entire 20+ years on real estate transactional issues. Her high energy delivery connects the information with the street practice leaving you with a thorough understanding of areas of risk and what you can do to minimize your risk..

STREAMING LIVE 

Classes are live streamed into local Association classrooms from AAR's classroom. The instructor's attention is on you—delivering the content in an engaging and interactive format. You see, hear, ask questions and participate LIVE.

To learn more about the rCRMS certification, visit

<http://www.aaronline.com/increase-knowledge/certified-risk-management-specialist-rcrms/>

To learn more about the GRI designation, visit: www.azgri.com

REGISTER BEFORE MAY 17, 2018

www.aaronline.com/event/e/CRMS05222018



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www.aaronline.com

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PRICES, PROMOTIONS, AND PRODUCTS ARE SUBJECT TO CHANGE.

The CE Shop VALID 4/30 - 5/1 UNTIL 11:59 CST

REAL ESTATE SCHOOLS

[CLICK HERE FOR ARIZONA MOUNTAIN SCHOOL OF
REAL ESTATE INFORMATION](#)

IMPORTANT LINKS FOR YOU

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SVVAR?](#)

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[AAR CALENDAR AND EDUCATION](#)

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