

# WEEK AT A GLANCE



Monday, May 7, 2018



[Click here for online version](#)

## SVVAR CALENDAR

### SVVAR Meetings, Tours and Events Calendar

Today ◀ ▶ Monday, May 7 ▾

Print Week

#### Tuesday, May 8

9:00am **CANCELED** - Remote CE Class : Fair Housing

12:00pm Affiliate Committee Meeting and Luncheon

1:00pm **CANCELED** - Remote CE Class : Agency

#### Wednesday, May 9

8:30am Lake Montezuma, McGuireville and Rimrock Tour

#### Thursday, May 10

8:30am West Sedona & Red Rock Loop MLS Tour - No Meeting - 2nd Week – West Sedona Areas 42 and 43

#### Friday, May 11

9:00am Remote Class CRPM : Advanced Property Management Bootcamp

[ONLINE CALENDAR](#)

#### Affiliate Lunch:

Tuesday, May 8, 2018 Affiliate Committee Lunch - Shannon Murphy of America's Preferred Home Warranty, Inc.



## HOW TO SIGN UP FOR YOUR REALTOR.COM REALSUITE DASHBOARD

The Realsuite platform is designed to help real estate pros efficiently respond to leads, connect with customers and manage multiple transactions, so that you can get back to things you love, building personal relationships, connecting with new buyers and selling homes.

Instructions for signing up for Realsuite are at:  
<https://www.youtube.com/watch?v=7UkC4-1wiXE&feature=youtu.be>

Get more information about Realsuite at:  
<https://www.realsuite.io/dashboard/>

## SAVE THE DATE SEDONA MLS MEETING MAY 31, 2018 9-11am



### 2nd Quarter Sedona MLS Meeting

Date: Thursday, May 31, 2018

Time: 9:00-11:00 AM

Location: Sedona Elk's Lodge

110 Airport Road  
Sedona, AZ 86336

### "Sedona Development Outlook, Tourism and Short Term Rentals"

*What you need to know about general economic  
impacts, tourism benefits to residents, visitor  
demographics, short term rentals, current  
strategies and upcoming projects.*

FIND OUT THE LATEST, UP-TO-DATE SEDONA INFORMATION

#### OUR EXPERT SPEAKERS



\* Jennifer Wesselhoff from Sedona Chamber of Commerce

\* Tania Simms from Verde Valley Habitat for Humanity



\* Ron Volkman - SVVAR Government Affairs Director

Cost \$10.00

There is limited seating so register TODAY at

<https://bit.ly/2AiATPV>

## PROFESSIONAL DEVELOPMENT



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**9 AM TO  
 HIGH NOON  
 MAY 10<sup>TH</sup>**  
**SEDONA**  
 YAVAPAI COLLEGE  
 4215 ARTS VILLAGE DR



IMMEDIATELY FOLLOWED BY A LUNCH AND LEARN  
 LUNCH SPONSORED BY PIONEER TITLE  
**FROM 12:15 TO 1:30**

**THE WILD WEST**  
 CHANGES ARE COMING IN REAL ESTATE  
 &  
 LEARN WHAT YOU NEED TO KNOW TO SURVIVE

WITH **\*NICH MALOUFF\***  
 ENTREPRENEUR, CEO, DEVELOPER AND CPA

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IN LIEU OF TICKET COST  
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PLEASE REGISTER BY MAY 8<sup>TH</sup> ONLINE AT  
[HTTPS://AZFAIRHOUSING.EVENTBRITE.COM](https://azfairhousing.eventbrite.com)

QUESTIONS? CONTACT BECKY AT 928.413.8800



# Advanced Property Management Bootcamp

May 11, 2018  
9:00am—4:00pm

**LIVE STREAM LOCATION:**

Sedona Verde Valley Association  
of REALTORS®  
859 Cove Parkway  
Cottonwood, AZ 86326  
928-282-5409

**PRICE:**

BEFORE 5/7: \$69.00

At-Door: \$79.00

No Refunds After 5/4/2018

**INSTRUCTORS:**

Sue Flucke

Denise Holliday, Esq

**C/E:**

3-fair housing

3-contract

\*c/e Issued by AAR

Get a detailed breakdown of all the critical and usually misunderstood statutes that can create liability for the owner and property manager.

**YOU WILL LEAVE THIS CLASS WITH A DEEPER UNDERSTANDING OF:**

- Arizona Landlord/Tenant Act  
Which notices to use in different situations
- Fair housing/ADA/Federal Fair Credit Report Act  
Credit/background reports  
Pets  
Assistive Animals  
Rental Criteria  
Accommodations
- Tenants —move in/move out  
Obligations upon vacating the premises  
Eviction of tenants  
Abandonment of personal property  
Days and notices

**CERTIFIED RESIDENTIAL PROPERTY MANAGER:**

AAR's certification program is dedicated to property management and offers classes that you can use for your real estate license renewal. This program was developed and designed to hone your knowledge and skills in topics that relate to your day to day business as a property manager. The curriculum was developed in concert with property management attorneys and longtime property management practitioners. Find out more information on: [www.aaronline.com/increase-knowledge](http://www.aaronline.com/increase-knowledge).



Arizona Association of REALTORS® presents live stream classes through AAR's Education Outreach program. The classes are live streamed into your Association's classroom from AAR's classroom. The instructor's attention is on you—delivering the content in an engaging and interactive format. You see, hear, ask questions and participate LIVE.

**REGISTER BEFORE MAY 7, 2018**

[www.aaronline.com/event/e/CRPM05112018](http://www.aaronline.com/event/e/CRPM05112018)



Arizona Association of REALTORS® | 255 E. Osborn Rd., Suite 200 | Phoenix, AZ 85012  
602.248.7787 Telephone | 800.426.7274 Toll-free in AZ | 602.351.2474 Fax  
[www.aaronline.com](http://www.aaronline.com)





## DISCLOSURE & DUE DILIGENCE

**MAY 22, 2018**

9:00 a.m. – 4:00 p.m.

**LIVE STREAM  
LOCATION:**

Sedona Verde Valley  
Association of REALTORS®  
859 Cove Parkway  
Cottonwood, AZ 86326  
928-282-5409

**PRICE:**

Before 5/17 \$49.00

At-door: \$59.00

No refunds after 5/15

*At door subject to availability;  
materials not guaranteed*

**INSTRUCTOR:**

Mary Francis Coleman

**C/E:** 6 Disclosure

**C/E Provided By AAR**

This course offers GRI credit in Arizona

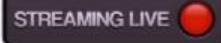
Explore how to fulfill your disclosure obligations in a real estate transaction and explore the due diligence responsibilities of the parties.

**YOU'LL LEAVE THE CLASS KNOWING HOW TO:**

- Avoid the risks associated with failing to make the required disclosures to clients and non-clients.
- Identify required seller disclosures as required by common law and Arizona statute.
- Identify items required to be disclosed by buyers in a transaction.
- Understand how the *Buyer Advisory* can reduce liability.
- Avoid risks associated with inspections and investigations.

**WHY THIS INSTRUCTOR?**

**Mary Frances Coleman** is a licensed attorney, a REALTOR®, a broker and a coach who has spent her entire 20+ years on real estate transactional issues. Her high energy delivery connects the information with the street practice leaving you with a thorough understanding of areas of risk and what you can do to minimize your risk..



Classes are live streamed into local Association classrooms from AAR's classroom. The instructor's attention is on you—delivering the content in an engaging and interactive format. You see, hear, ask questions and participate LIVE.

**To learn more about the rCRMS certification, visit**

<http://www.aaronline.com/increase-knowledge/certified-risk-management-specialist-rcrms/>

**To learn more about the GRI designation, visit:** [www.azgri.com](http://www.azgri.com)

**REGISTER BEFORE MAY 17, 2018**

[www.aaronline.com/event/e/CRMS05222018](http://www.aaronline.com/event/e/CRMS05222018)



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GRADUATE,  
REALTOR®  
INSTITUTE

## MARKET ESSENTIALS: PROPERTY CONDITIONS

**Register:** [www.aaronline.com/event/e/GRI06052018](http://www.aaronline.com/event/e/GRI06052018)

**DON'T MISS THIS 1 DAY  
GRI COURSE**  
Qualifies for Row 6 on the GRI  
Requirements Form

**June 5, 2018**  
9:00AM - 4:00PM  
Registration 8:30AM

3CE<sub>Agency</sub>

3CE<sub>Disclosure</sub>

**T**his course teaches both new and seasoned agents how to understand that property condition, inspection reports and more can speak volumes about a home. This course will also teach you how to identify possible "red flags" that may cause complications prior to listing a home and the impact they have on financing and marketability.

### This Course will focus on:

- The impact of property condition on salability and potential buyers.
- Financing options depending on property condition.
- Using inspection reports to write a BINSR & using the BINSR correctly.
- Property disclosure requirements for buyers & sellers.

### Instructor:




**Holly Mabery**

**Online Registration closes  
on 5/31/2018 @ 9:00 am**

### Fees:

- \$59.00 until 5/31/2018
- \$89.00 At Door/non-AAR members
- \$30.00 GRI Graduates

STREAMING LIVE 

### Class locations:

Bullhead Association  
Central Arizona Board  
Kingman Association  
Lake Havasu Association  
Prescott Area Association  
Sedona/Verde Valley Association  
Southeast Arizona Association  
White Mountain Association  
Western Pinal Association  
Yuma Association

### Cancellation Policy:

*Cancellations received prior to 5/29/2018 will be refunded less a \$25 admin fee. Cancellations received after 5/29/2018 are not eligible for a refund.*

### **"No-shows" forfeit all fees.**

*Please notify us 7 days in advance if you have any disability that requires special services or access.*



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## REAL ESTATE SCHOOLS

[CLICK HERE FOR ARIZONA MOUNTAIN SCHOOL OF  
REAL ESTATE INFORMATION](#)

**PATRIOT SPONSORS NEEDED!**



**Sedona Marine Corps League Flag Project**

**We Want YOU!**

**Patriotic Sponsors Needed!**

The Sedona Marine Corps League, in cooperation with the City of Sedona, will display American flags along Highway 89A during patriotic holidays throughout the year. Flags will be displayed for Presidents' Day, Armed Forces Day, Memorial Day, Flag Day, Independence Day and Veterans Day.

**Sponsor the 2018 Flag Project**

Become a 2018 Flag Project Sponsor with your donation of \$100 or more and receive an official Certificate of Appreciation from the Marine Corps League

Fundraising will support the flag display project as well as our other charitable programs including scholarships, veterans' services and community assistance.

**Contact**

For more information or to make your donation call  
Ray Ojeda at 219-712-0489  
Or  
Ray Stueve at 928-821-3300

Checks or Money Orders can be sent to Sedona Marine Corps League, PO Box 3733, Sedona, AZ 86340

## IMPORTANT LINKS FOR YOU

[LOOKING FOR PREVIOUS EMAILS FROM SVVAR?](#)

[OTHER IMPORTANT LINKS](#)

[AAR CALENDAR AND EDUCATION](#)

[Visit our website](#)