



Monday, August 27, 2018



[Click here for online version](#)

SVVAR Meetings, Tours and Events Calendar

Today ◀ ▶ Monday, August 27 ▾

Tuesday, August 28

9:00am Remote CE Class : Agency

1:00pm Remote CE Class : Fair Housing

Thursday, August 30

8:45am Code of Ethics Class

12:10pm 3rd Quarterly Sedona MLS Meeting

Monday, September 3

Labor Day - Office Closed

PLEASE NOTE THAT THE SVVAR OFFICE WILL BE CLOSED ON MONDAY, SEPTEMBER 3 FOR LABOR DAY.

ONLINE CALENDAR

HERE ARE SOME IMPORTANT DATES FOR YOU TO MARK ON YOUR CALENDARS...

Tuesday, October 9 - 9:00 AM to 11:00 AM. SVVAR Annual Business Meeting and Election of 2019 Officers and Directors at the [Cottonwood Recreation Center](#)

Saturday, October 20 - 8:00 AM to 10:00 AM. Kids Against Hunger Packing Event at [Verde Valley Fairgrounds](#)

Saturday, October 27 - 1:00 PM to TBA. SVVAR 2019 Installation and Awards Event at [Campo de Ensueno](#)

EVENTS COMING SOON...

REGISTER NOW FOR THE
3rd QUARTER SEDONA MLS
MEETING

INDUSTRY PARTNERS
CONFERENCE WITH CE HRS
3 HRS CONTRACT LAW
AND 3 HRS GENERAL



3rd Quarter Sedona MLS Meeting

Date: Thursday, August 30, 2018
Lunch beginning at 12:10
Meeting Time: 12:30 PM - 2:30 PM
Location: Sedona Elk's Lodge
110 Airport Road
Sedona, AZ 86336

Important → Lunch begins at 12:10 (Please don't come before 12:10 PM, since a Code of Ethics class will be in session and you will not be admitted into the room until the class is over. Thank you!

"Changes in Flood Maps and Flood Insurance Update"

Flood risks in Yavapai County change over time due to community growth, erosion, wildfire and other factors.

The Yavapai County Flood District (YCFCD) continues to update the County's flood maps to provide residents and business owners with a better understanding of their current flood risk. Updating flood maps could mean changes in flood insurance requirements and costs.

YCFCD's Lynn Whitman will provide an update on the different County mapping projects.

Outreach and insurance specialist, Bruce Bender will discuss the impact of map changes on insurance and options County property owners may have.

Don't miss this opportunity to learn where the map changes are occurring and insurance options your clients may have.

Cost \$10.00 includes lunch and meeting. There is limited seating so REGISTER TODAY at <https://goo.gl/1MJKaE> and click on Events.

Thank You to Our Sponsors...



EARLY BIRD REGISTRATION ENDS AUGUST 31



INDUSTRY PARTNERS CONFERENCE 2018

REALTORS...LOAN OFFICERS...ESCROW OFFICERS...ALL LEARNING TOGETHER!

9-14-2018, 8:30am-4:30pm

Look Both Ways

Protecting the Transaction

- Understand emerging business models and practices in the real estate lending and title/escrow industries
- Issues that REALTORS® and lenders should be discussing with the buyers and sellers and when the discussions should take place

Learn Through Highly Interactive Scenario Discussion

- Situations and solutions common to transaction issues such as:
 - Seller concessions
 - Appraisals
 - Inspections and the BINSR
 - Loan details
 - Cure period notice
 - Contract promises the buyer and seller made
 - Who gets the earnest money
 - Wire fraud and other schemes

EARLY BIRD REGISTRATION July 30 through August 31 \$85

If you register by August 13 you will enter in a drawing to win a \$150 GIFT CARD

C/E: Pending

SEP. 14 @ EMBASSY SUITES

EARLY BIRD REGISTRATION 7/30-8/31 = \$85
REGULAR REGISTRATION 9/1-9/7 = \$99
REGULAR REGISTRATION 9/8-9/13 = \$113

REGISTER ONLINE AT WWW.REGONLINE.COM/2018IPC



THIS CONFERENCE SELLS OUT EVERY YEAR! REGISTER EARLY!

#IndPartConf

CONTINUE THE CONVERSATION ONLINE!

www.facebook.com/IndustryPartnersConference



REGISTER TODAY!



REALTORS® CONFERENCE & EXPO

November 2-5, 2018

The REALTORS® Conference & Expo is the largest annual event for the most successful real estate professionals. Registration is now open!

Register & Buy Tickets

Book Your Hotel

Conference Schedule

PROFESSIONAL DEVELOPMENT

HAVE YOU FULFILLED YOUR NAR CODE OF ETHICS REQUIREMENT FOR 2017-2018?

Click [here](#) for a list of those who still need to send us their certificates. If you have taken a Code of Ethics class but your name is on our list, [send us the certificate](#). If you still need to take it, [sign up for the class](#).

CODE OF ETHICS CLASS
Ethics [eth'iks] n. moral choices to value of human principles th

REGISTER ONLINE
<https://goo.gl/mSyBpo>

CODE OF ETHICS **JOIN US!**

Thursday
AUGUST 30
 Sedona Rika Lodge - 110 Airport Rd, Sedona

Cost: \$10 for class, lunch and meeting

8:45 AM Check in begins. Arrive early to ensure proper credit is given.

9:00 AM Code of Ethics: Cycle Five 3 hrs Commission's Standards
 Instructor: Jo Hannigan

12:10 PM Agent Luncheon and the Sedona Quarterly MLS Meeting beginning at 12:30

Before 2016, the National Association of REALTORS® required all its members to take a Code of Ethics course every four years, which is why it was formerly known as the NAR Quadrennial Requirement. This year, however, the Quadrennial requirement becomes a Biennial requirement, meaning that each REALTOR® must now take a Code of Ethics course every two years. REALTORS® have until the end of 2018 (12/31/18) to complete their coursework for this cycle.

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 James Clemens 928-499-2268

THANK YOU SPONSORS
 Shelly Collier 928-830-4251
 PuroClean
 Doug Ballie 928-499-3360

SEDONA VERDE VALLEY ASSOCIATION OF REALTORS®
 859 Cove Parkway, Cottonwood, AZ 86326, 928-252-5409

rCRMS and Legal Issues Tuesday, September 11

rCRMS ESSENTIAL SKILLS FOR A SUCCESSFUL CLOSING

The manner in which transactional financing is secured and escrow instructions are set forth plays a critical role in how the parties' obligations may be enforced in court.

SEPTEMBER 11, 2018
 8AM - 4PM

STREAMING LOCATIONS:
 Bullhead/Mohave Valley Central AZ
 Kingman/Golden Valley Lake Havasu
 Prescott Area
 Sedona/Verde Valley Southeast AZ
 Western Pinal
 White Mountain Yuma

PRICE:
 Before 9/5: \$49.00
 At-door: \$69.00
 No refunds after 9/1
 At door subject to availability, materials not guaranteed

INSTRUCTOR:
 Mary Frances Coleman, Esq.

UPON COMPLETION OF THIS COURSE, YOU WILL BE ABLE TO:

- Explain differences in the types of lenders and identify red flags that may indicate predatory lending practices.
- Identify the benefits and risk-reducing functions of the Pre-Qualification and the Loan Status Update (LSU) forms provided by AAR.
- Describe the relationship between a sales contract and escrow instructions.
- Identify the risks associated with the provisions of the Commitment for Title Insurance form.
- Explain potential post-closing risks associated with inadequate title insurance and forfeiture of a property due to nonpayment.

WHY THIS INSTRUCTOR? Mary Frances Coleman, Esq. is a licensed attorney, a REALTOR®, a broker and a coach who has spent her entire 20+ years on real estate transactional issues. Her high energy delivery connects information with street practice, leaving you with a thorough understanding of areas of risk and what you can do to minimize it.

To learn more about the rCRMS certification, visit <http://www.aaronline.com/increase-knowledge/certified-risk-management-specialist-rcms/>

BONUS: This class also offers credit towards the GRI designation. To learn more about the GRI designation, visit: www.azgri.com

REGISTER BEFORE SEPT 6, 2018
<http://bit.ly/2LI0wzx>

C/E: 6 Legal issues
C/E Provided By: AAR

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3 Hours Approved CE Wednesday, September 12

Continuing EDUCATION
 APPRAISALS, AGENTS, AND THE REAL WORLD

Please Join Us!

For a 3.0 hour CE course under the Real Estate Legal Issues (1) category provided by Internal Dynamics School of Real Estate & sponsored by On Q Financial & Yavapai Title Agency!

WHEN:
 Wednesday, September 12th, 2018
 9:00am - 12:00pm

WHERE:
 Sedona Yavapai College
 215 Arts Village Drive, Room SED-40, Sedona, AZ

TOPICS OVERVIEW:

- Preparation for buyer and seller representation
- When to seek appraisal reconsiderations
- Best practices in appraiser communication
- A review of Agency guidelines

RSVP TODAY!

MIKE JOHNS
 ON Q FINANCIAL
 MORTGAGE CONSULTANT
 PHOENIX, AZ 85012
 708.885.9395
 Michael.Johns@OnQfinancial.com

LUCY ESTRADA
 YAVAPAI TITLE AGENCY
 602.672.8899
 lucy.estrada@yavapaitle.com


ATTENDANCE FEE: \$10

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YAVAPAI TITLE AGENCY

Attend in compliance with the NAR Education Committee and the NAR Board of Ethics and Ethics Council. This course is approved for 3.0 hours of continuing education credit. For a complete list of approved courses, visit www.nar.org or call 1-800-NAR-9000. ©2018 National Association of REALTORS®. All rights reserved.

Commissioner's Standards and Legal Issues Classes
Tuesday, September 18



Commissioner's Standards: Making Your Client Matter and Legal Issues: Same Problem...Different Day: Common Issues in Legal Hotline Archives



Commissioner's Standards: Making Your Client Matter (Mandy Neat)
CE: 3 Commissioner's Standards
9AM-12PM

DATE:
Tuesday, September 18, 2018
9AM-4PM

LIVE STREAMED TO:
Sedona Verde Valley Association of REALTORS®

PRICE:
\$20 for one course / \$30 at door
\$35 for both courses / \$45 at door
At door subject to availability; materials not guaranteed

INSTRUCTORS:

Mandy Neat Jesi Wolnik, Esq.

Same Problem...Different Day: Common Issues in Legal Hotline Archives (Jesi Wolnik, Esq.)
CE: Legal Issues
1PM-4PM

Uncover and examine common Legal Hotline questions and challenges boots on the ground REALTORS® are currently tackling. Get the latest on legal guidelines and best practices so you can avoid the same pitfalls.

Instructors:




Mandy Neat is an active REALTOR® in West Maricopa County and is passionate about making a difference in the real estate industry.

Jesi Wolnik, Esq. is an attorney with Manning & Kass and part of the AAR's legal hotline program.

Arizona Association of REALTORS® presents these classes through AAR's Education Outreach program. The classes are live streamed into your Association's classroom from AAR's classroom. The instructor's attention is on you—delivering the content in an engaging and interactive format. You see, hear, ask questions and participate LIVE.

REGISTER BY 9/13
<http://bit.ly/2LiqDkm>

*Cancellations received after 9/8 are not eligible for a refund. CE provided under the AAR school.

255 E. Osborn Rd., Suite 200 • Phoenix, AZ 85012
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Broker Management Clinics 1-3
Commissioner's Standards
Monday, September 24 -
Tuesday, September 25



Arizona Association of REALTORS®

September 24-25, 2018

Live-Stream Locations:

- Bullhead City/Mohave Valley
- Central Arizona
- Kingman/Golden Valley
- Lake Havasu
- Sedona/Verde Valley
- Southeast Arizona
- Western Pinal
- White Mountain
- Yuma

September 24, 2018

BMC #1: Statutes & Rules (9:00- Noon)
3-Commissioner's Standards
This class provides a review of the Arizona Revised Statutes and Commissioner's Rules as they apply to the management of a brokerage and the oversight of licensees including disclosures, contracts, fiduciary duties, advertising, record keeping, trust account management, and employment agreements as well as compliance and risk management activities.

BMC #2: Broker Policies (1:00-4:00)
3-Commissioner's Standards
Explore suggested policies addressing top issues in Arizona as well as examine ADRE regulations, including the management of transaction files and storing and managing confidential data. The class will also identify key components of well written office policies to minimize risk and clarify interpretation to better provide a clear understanding and expectations of licensees under the supervision of a broker.

September 25, 2018

BMC #3: Supervision (9:00-Noon)
3-Commissioner's Standards
Review the duties of a broker as required by the ADRE Commissioner's Rules, and the general requirements of broker employment agreements, who is responsible for supervision and the consequences for failing to supervise. Discuss agency relationships and identify the risks associated with different kinds of agency relationships, how they will be handled and what the standard of care will be.

Register by 9/20 <http://bit.ly/2mFk1xK>


Online \$25 each, \$55 all | At Door \$35 each, \$65 all



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Contract Law
Wednesday, September 26



3 CE HOURS


"DOING IT RIGHT" CONTRACT LAW

DATE: WEDNESDAY, SEPTEMBER 26, 2018
TIME: 1:00 PM - 4:00 PM

LOCATION:
Sedona Public Library
Si Birch Community Room
3250 White Deer Rd., Sedona AZ, 86336


PLEASE RSVP:
Natalie Kurz at (602) 369-7591 or
Natalie.Kurz@stewart.com

Instructor:

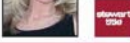


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FREE HomeSnap Webinar
For Your FREE HomeSnap App
Wednesday, October 3

FREE HOMESNAP WEBINAR

Wednesday, October 3 @ 10:00 AM



homesnap PRO
A Real Estate Agent's One-Stop-Shop Solution for managing and growing their business on the go. Increase your productivity and efficiency while impressing your clients.

- Safety Times:** Be Alert, Be Prepared, Be Safe at Showings!
- Property Search:** Snap a photo to access updated MLS data in seconds
- Confidential Data:** Scheduling Showings right at your fingertips
- Agent Profile:** Create Virtual Living Cards
- Rapid CMA:** Increase your client pipeline
- Personal Profile:** View your colleague's profile and production activity
- Business Plan:** Generate a Professionally branded CMA within minutes

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 **The CE Shop** VALID 8/27 - 8/28 UNTIL 11:59 CST

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IMPORTANT LINKS FOR YOU

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